

MACROECONOMIC OVERVIEW

3Q23 & 9M23 RESULTS

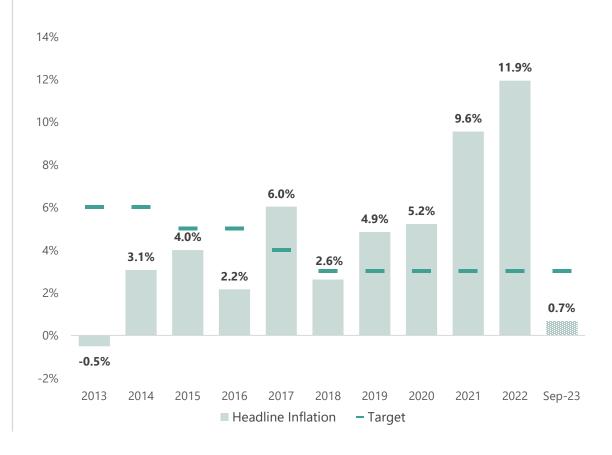
REAL GDP UP BY 6.8% IN 9M23, WHILE INFLATION HAS FALLEN BELOW THE TARGET



PRELIMINARY ECONOMIC GROWTH STANDS AT 6.8% Y-O-Y IN 9M23, FOLLOWING TWO YEARS OF DOUBLE-DIGIT EXPANSION (10.5% AND 10.1% IN **2021-2022, RESPECTIVELY)**



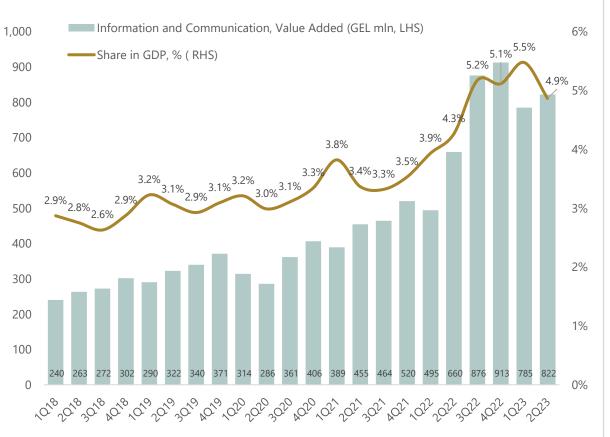
ANNUAL INFLATION STANDING BELOW THE 3% TARGET SINCE APRIL 2023, WITH SEPTEMBER 2023 INFLATION PRINTED AT 0.7%



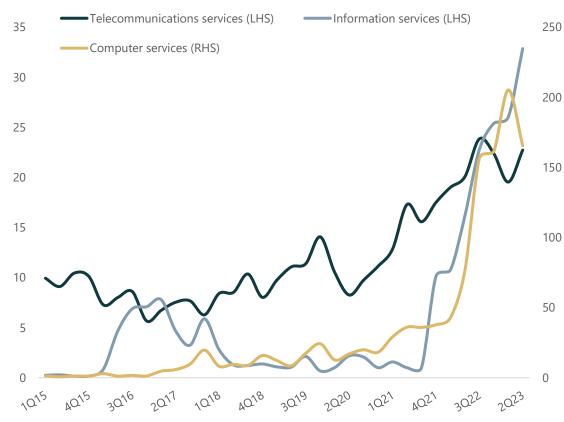
ICT SECTOR: BOOSTS GDP GROWTH AND EMERGES AS A NEW SOURCE FOR THE FOREIGN CURRENCY FLOWS



THE INFORMATION AND COMMUNICATION (ICT) SECTOR SHARE IN GDP STANDING AT 4.9% IN 2Q23, AS OPPOSED TO 3.1% IN 2018-2021



EXPORTS OF ICT SERVICES (US\$ MLN)

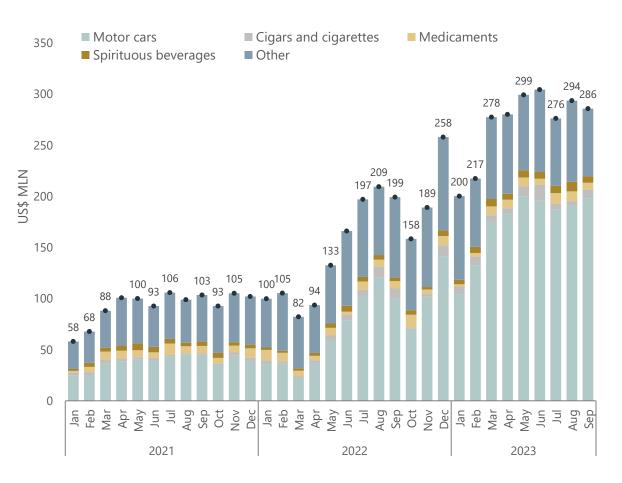


Georgia Capital PLC | Source: NBG, Geostat

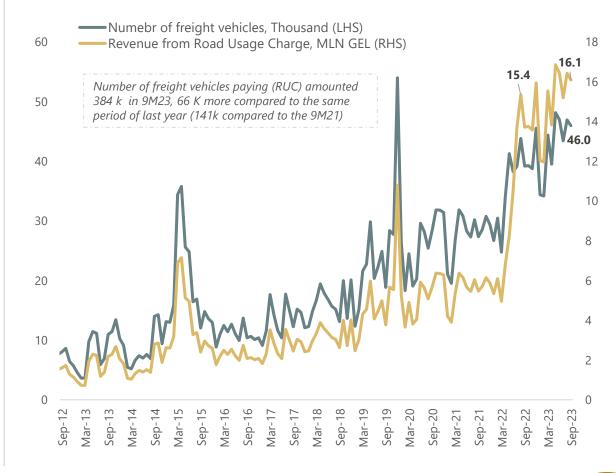
THE GROWING IMPORTANCE OF "MIDDLE CORRIDOR"



RE-EXPORT INCREASED BY 89% Y-O-Y IN 9M23, AND BY 199% COMPARED TO THE 9M21, MOSTLY DUE TO THE INCREASED RE-EXPORT OF MOTOR CARS



REVENUES FROM ROAD USAGE CHARGE (RUC) INCREASED BY 59% Y-O-Y AND BY 176% COMPARED TO 9M21



Georgia Capital PLC | Source: Geostat, State Treasury

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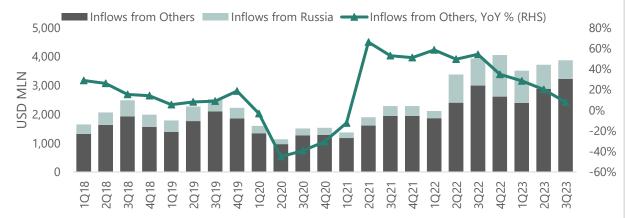
IMPROVED EXTERNAL POSITION

GEORGIA CAPITAL

TOTAL FX INFLOWS INCREASED BY 17.8% Y-O-Y AND AMOUNTED TO US\$ 11.1 BLN IN 9M23

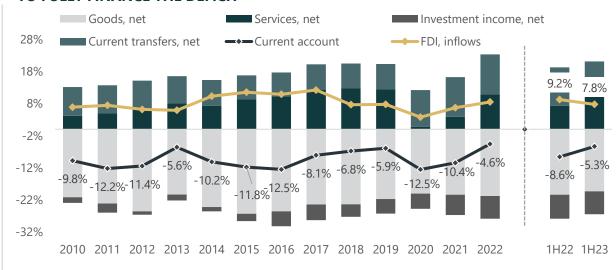


EXTERNAL INFLOWS* EXCLUDING RUSSIA CONTINUE TO INCREASE



^{*}External inflows include merchandise exports, remittances and tourism inflows.

CURRENT ACCOUNT DEFICIT HAS NARROWED SIGNIFICANTLY AS FDI CONTINUES TO FULLY FINANCE THE DEFICIT



APPRECIATING SINCE MID-2021, BRIEFLY INTERRUPTED AFTER THE WAR, GEL HAS NOW STRENGTHENED TO ABOVE PRE-PANDEMIC LEVELS AGAINST US\$



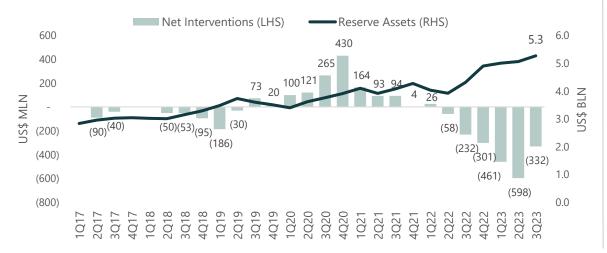
APPROPRIATE MACRO POLICY STANCE



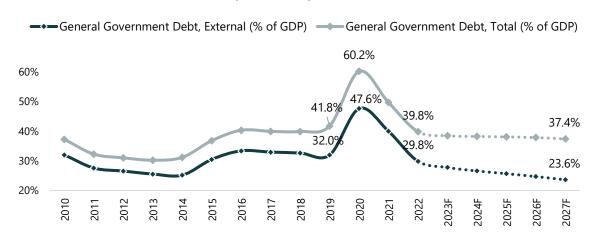
INFLATION Y-O-Y VS. INFLATION TARGET



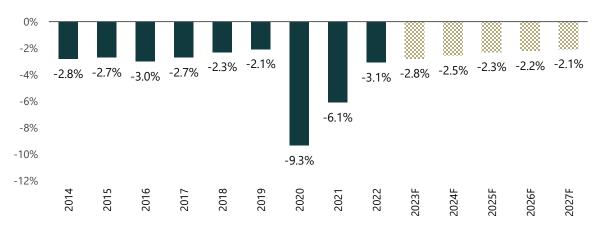
NET NBG INTERVENTIONS ON THE FX MARKET AND OFFICIAL RESERVE ASSETS



GENERAL GOVERNMENT DEBT (% OF GDP)



OVERALL BALANCE (IMF MODIFIED), % OF GDP



Georgia Capital PLC | Source: NBG, Geostat, MOF





SOVEREIGN RATINGS WITH FAVOURABLE MACRO FUNDAMENTALS



Key Ratings Highlights				
Rating Agency	Rating	Outlook	Affirmed	
Moody's	Ba2	Negative	April 2022	
S&P Global	ВВ	Stable	February 2022	
FitchRatings	ВВ	Positive	July 2023	

Georgia is favorably placed among peers			
Country	Country Rating	Fitch Rating Outlook	
Armenia	BB-	Stable	
Azerbaijan	BB+	Positive	
Czech Republic	AA-	Negative	
Georgia	ВВ	Positive	
Kazakhstan	BBB	Stable	
Turkey	В	Stable	
Uzbekistan	BB-	Stable	

General Facts



- Area: 69,700 sq. km
- Population (2022): 3.7 million
- Capital: Tbilisi;

- Life expectancy: 73.5 years
- Official language: Georgian
- Literacy: 100%
- Currency (code): Lari (GEL)

Economy

- Nominal GDP (Geostat) 2022: GEL 71.8 billion (US\$24.6 billion)
- Real GDP growth rate 2022: 10.1%
- Real GDP ten-year annual average growth rate: 4.2%
- GDP per capita 2022 (PPP, international dollar) IMF: 20,243
- Annual inflation 2022: 11.9%
- External public debt to GDP 2022: 29.8%

GEORGIA'S KEY ECONOMIC DRIVERS



Liberal economic policy

Strong FDI

Regional

logistics and

tourism hub

Support from international community

Energy transit hub potential



Top performer compared to peers across a wide range of international rankings

- Liberty Act (effective January 2014) ensures a credible fiscal framework; Fiscal deficit/GDP capped at 3%; Public debt/GDP capped at 60%.
- Following the emergency clause activation after the COVID-19 shock, the fiscal framework will return within the rule bounds in three years, as specified in the Liberty Act.
- Business friendly environment and low tax regime (attested by favorable international rankings).

A natural transport and logistics hub, connecting land-locked energy rich countries in the east and European markets in the west

- Access to a market of 2.8 billion customers without customs duties: Free trade agreements with EU, China, Hong Kong, CIS and Turkey and GSP with USA, Canada, Japan, Norway and Switzerland; FTA with Israel and India under consideration. Georgia's preferential trading regimes support the country's resilience to regional external shocks.
- The importance of Georgia's strategic location has grown further as a reliable logistics hub following Russia's war in Ukraine.
- Tourism inflows fell sharply to US\$ 542 million in 2020 from US\$ 3.2 billion in 2019 due to COVID-19 but have bounced back to US\$ 3.5 billion in 2022.

An influx of foreign investors on the back of the economic reforms have boosted productivity and accelerated growth

- FDI stood at US\$ 2.1 billion (8.5% of GDP) in 2022, highest ever in nominal terms.
- FDI has averaged 8.2% of GDP since 2010.

Georgia and the EU signed an Association Agreement and DCFTA in June 2014, and Georgia was granted a European perspective in June 2022

- Visa-free travel to the EU is another major success in Georgian foreign policy. Georgian passport holders were granted free visa entrance to the EU countries from 28 March 2017.
- Georgia applied for EU membership together with Ukraine and Moldova in March 2022, and was granted a conditional European perspective, set to receive candidate status once specified conditions are satisfied.
- Strong political support from NATO, EU, US, UN and member of WTO since 2000; Substantial support from DFIs, the US and EU.
- Enhancing linkages with the EU market will be further supported by EU's 2021 Economic and Investment plan, pledging to mobilize €2.3 bln in support of Eastern Partnership countries.

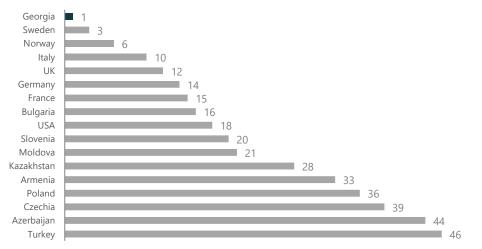
Developed, stable and competitively priced energy sector

- Only 20% of hydropower capacity utilized; 155 renewable (HPPs/WPPs/SPPs) energy power plants are in various stages of construction or development.
- Georgia imports natural gas mainly from Azerbaijan.
- Significantly boosted transmission capacity in recent years, a new 400 kV line to Turkey and 500 kV line to Azerbaijan built, other transmission lines to Armenia and Russia upgraded.
- Additional 2,000 MW transmission capacity development in the pipeline, facilitating cross-border electricity trade and energy swaps to Eastern Europe.
- Georgia's energy transit hub role has become particularly crucial in light of energy diversification efforts from Western countries since the beginning of Russia's war in Ukraine.
- Significant recent projects include the Trans-Anatolian Pipeline (TANAP), inaugurated in November 2019, and the Black Sea underwater electric cable project, signed in December 2022, linking Azerbaijani energy resources with Europe through Georgia and Turkey.
- Georgia underscored its commitment to European values by securing a democratic transfer of political power in successive parliamentary, presidential, and local elections and by signing an Association Agreement and free trade agreement with the EU.
- New constitution amendments passed in 2013 to enhance governing responsibility of Parliament and reduce the powers of the Presidency.
- Russia began issuing visas to Georgians in March 2009; Georgia abolished visa requirements for Russians Russia announced the easing of visa procedures for Georgian's citizens effective December 23, 2015.
- Starting from May 15, 2023, visa requirements eliminated as per a decree issued by Vladimir Putin. In addition, direct flight ban (introduced in July 2019 unilaterally) was lifted.
- Member of WTO since 2000, allowed Russia's access to WTO; In 2013 trade restored with Russia.
- In 2022, Russia accounted for 12% of Georgia's exports and 14% of imports, as economic dependence has declined over the years.

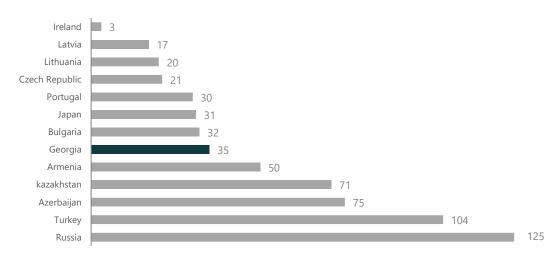
INSTITUTIONAL ORIENTED REFORMS



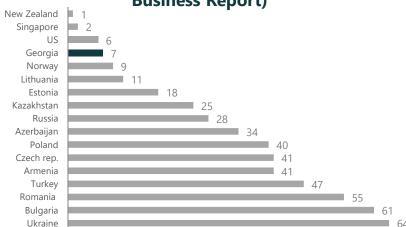
Open Budget Index, 2021 | International Budget Partnership (Budget Transparency)



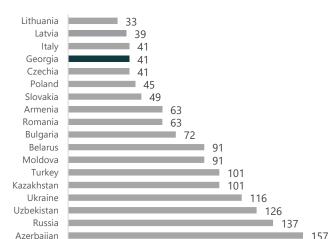
Economic Freedom Index | 2023 (Heritage Foundation)



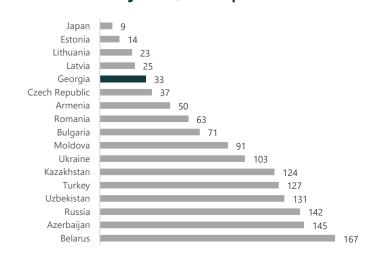
Ease of doing business | 2020 (WB doing Business Report)



Corruption Perception Index | 2022 (TI)



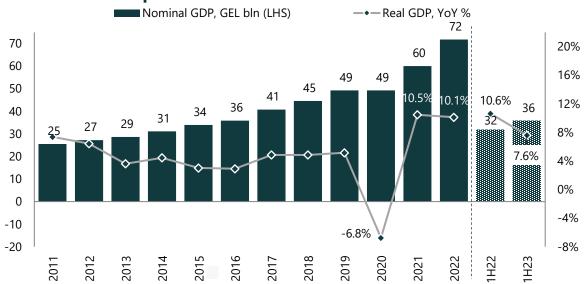
Business Bribery Risk, 2022 | Trace International



ECONOMIC GROWTH CONTINUING AT PACE

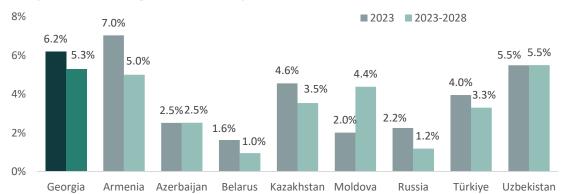


Gross domestic product

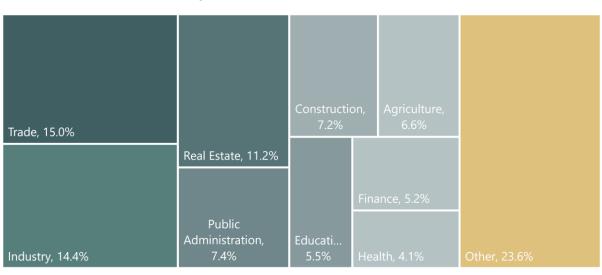


Georgia's medium-term growth rate projected to be one of the highest among peers by IMF (October 2023)

Projected real GDP growth rates, % | IMF

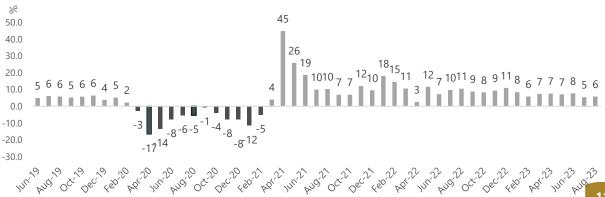


Nominal GDP structure, 1H23



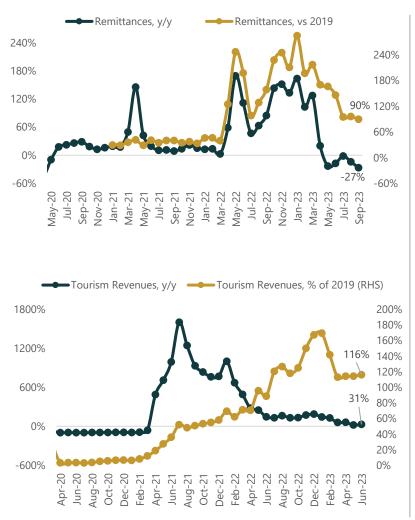
Monthly Economic Activity Estimate, Y-o-Y growth

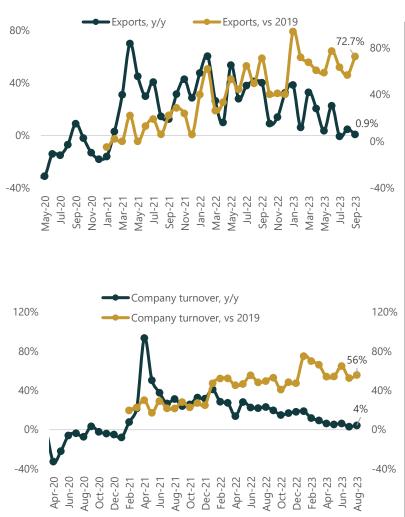
Flash estimates show the economy growing by 7.0 y-o-y % in 8M23

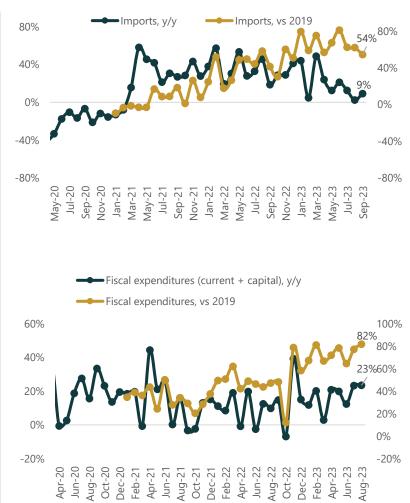


STRONG EXTERNAL DEMAND EVIDENT IN ACCELERATING FX INFLOWS, WHILE DOMESTIC DEMAND ALSO REMAINS ROBUST DESPITE FISCAL SUPPORT MODERATING









UNEMPLOYMENT DOWN AT HISTORIC LOWS



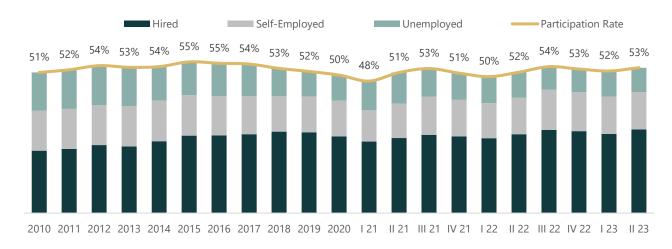
Unemployment rate at historical lows



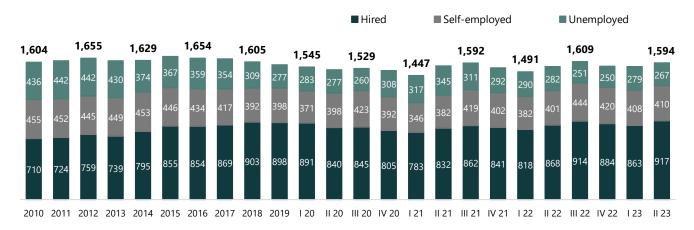
Average monthly nominal earnings in the business sector



Participation rate in total 15+ population



Labour force decomposition



Georgia Capital PLC | Source: Geostat

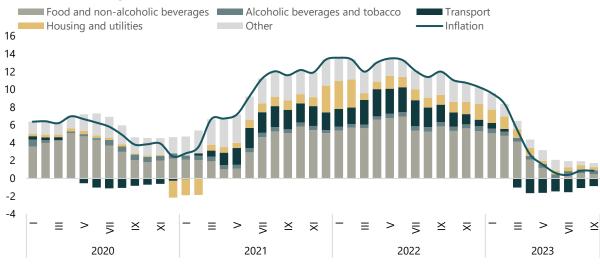
INFLATION BELOW THE TARGET LEVEL SINCE APRIL 2023



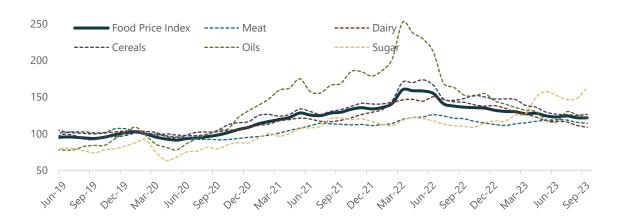
Inflation Y-o-Y vs. Inflation target



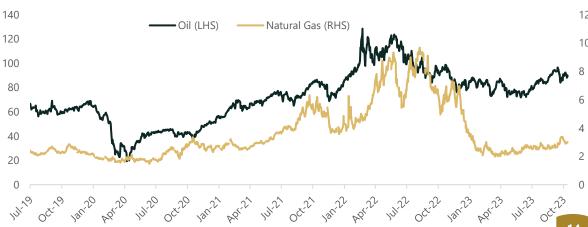
Inflation components



FAO food price index



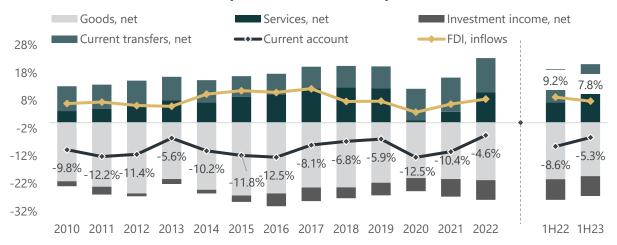
Brent crude oil and natural gas prices



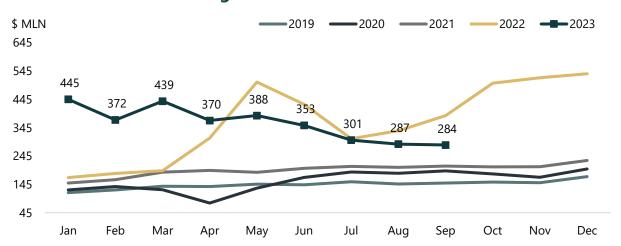
CURRENT ACCOUNT DEFICIT STANDING AT 5.3% OF GDP IN 1H23



Current account balance (% of nominal GDP)



Remittances at record high levels



Exports and Re-exports, US\$ billion

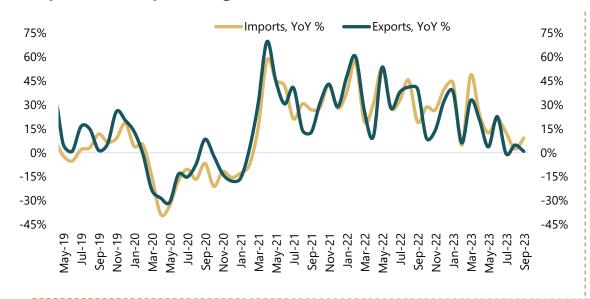


FDI (components and % of nominal GDP)

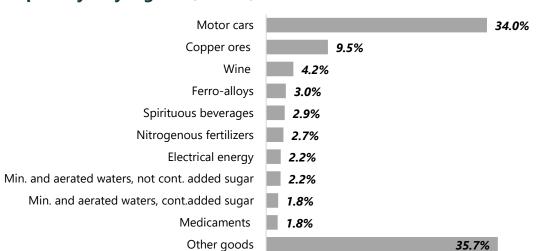


DIVERSIFIED FOREIGN TRADE

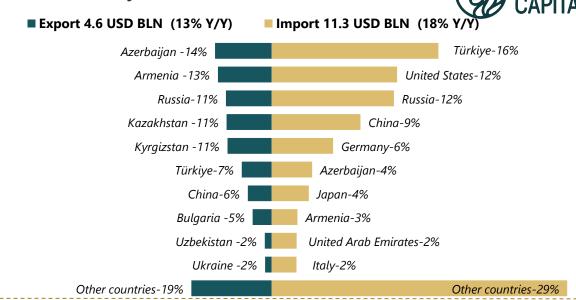
Exports and imports of goods, Y-o-Y %



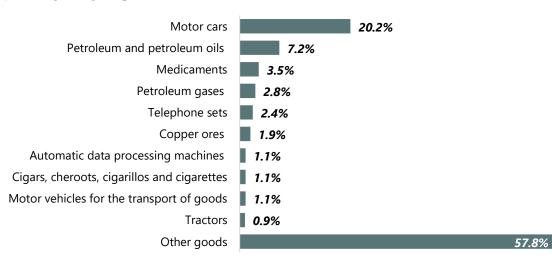
Export by major goods, 9M23, share in total



External trade by countries, 9M23, share in total



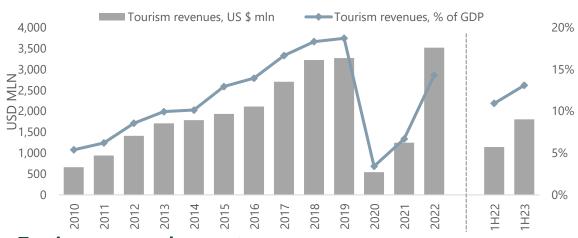
Import by major goods, 9M23, share in total



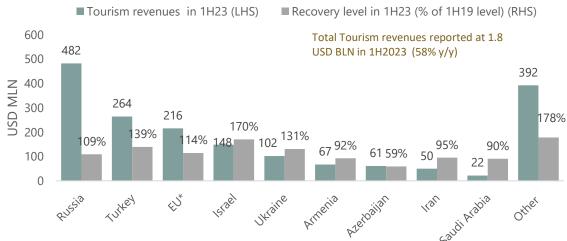
TOURISM REVENUES BOUNCE BACK



Tourism revenues to GDP

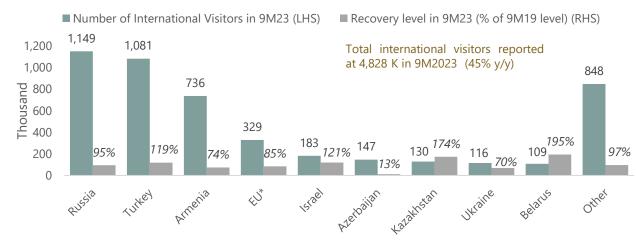


Tourism revenues by country

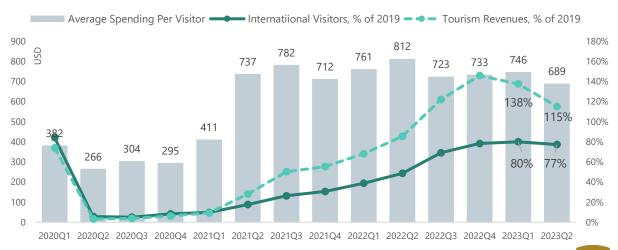


*EU contains EU countries and United Kingdom.

International visitors by country

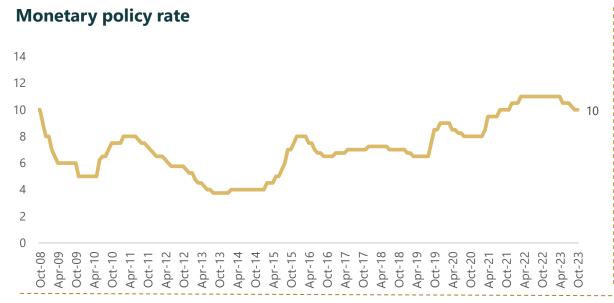


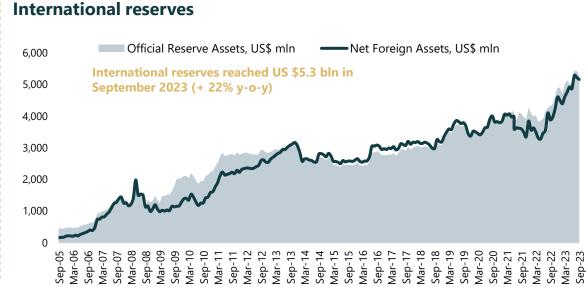
Tourism statistics



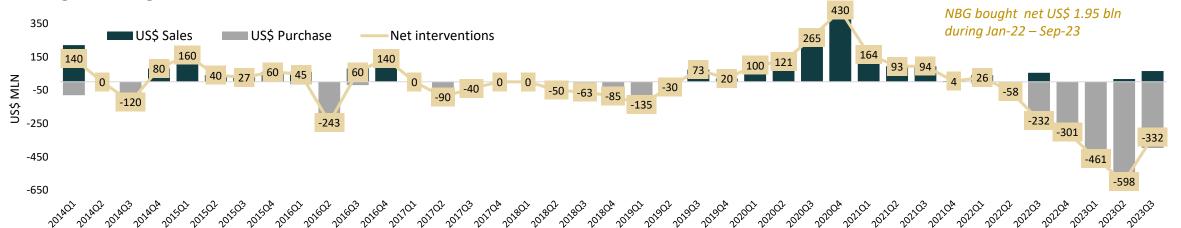
APPROPRIATE MONETARY POLICY STANCE ENSURING MACROECONOMIC STABILITY







Foreign exchange market interventions, US\$ million

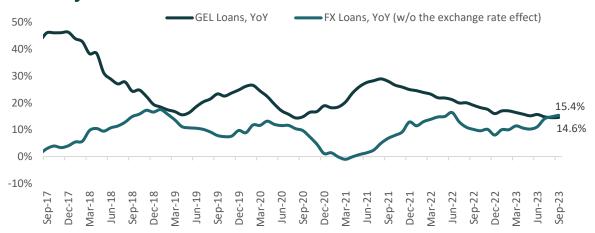


*Data from 2020Q2 contains information about Bmatch platform interventions

GEL APPRECIATING SINCE MID-2021 AND NOW ABOVE PRE-PANDEMIC LEVELS



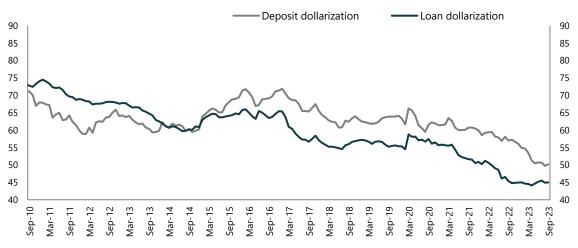
Loans by currencies



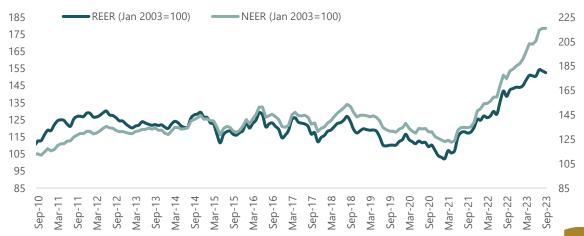
Exchange rate indices



Dollarization ratios



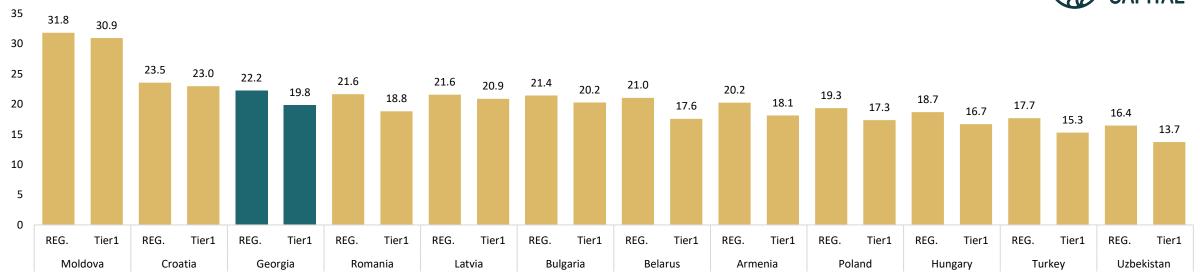
Real (REER) and nominal (NEER) effective exchange rates



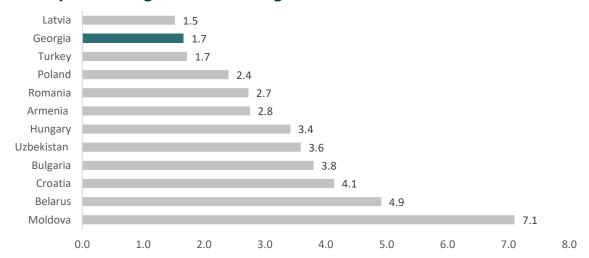
GEORGIAN BANKING SYSTEM REMAINS LIQUID AND WELL-CAPITALIZED

Regulatory /Tier1 capital to risk-weighted assets, % (latest 2023)

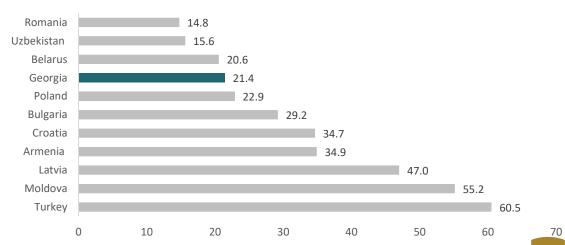




Nonperforming loans to total gross loans, % (latest 2023)



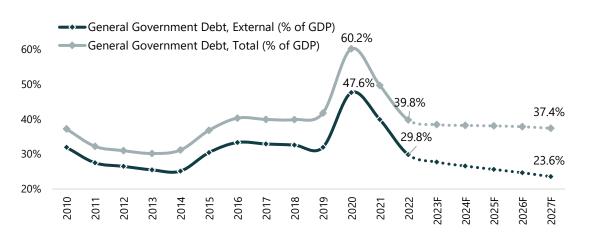
Liquid assets to total assets, % (latest 2023)



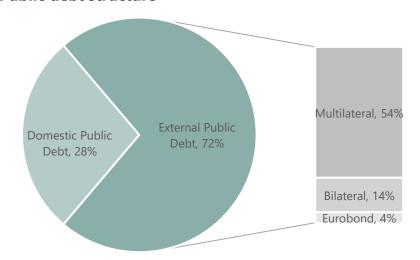
PRELIMINARY ESTIMATES SHOW PUBLIC DEBT SHRINKING BELOW PRE-COVID LEVELS AND THE FISCAL DEFICIT FALLING TO 3.1% OF GDP IN 2022

GEORGIA CAPITAL

Public debt at pre-pandemic levels

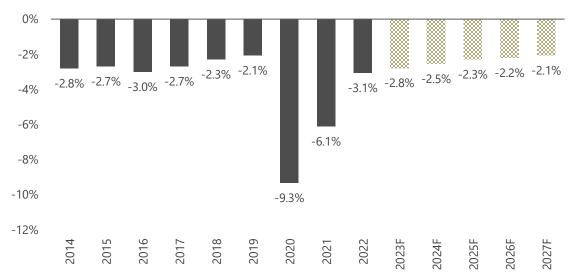


Public debt structure

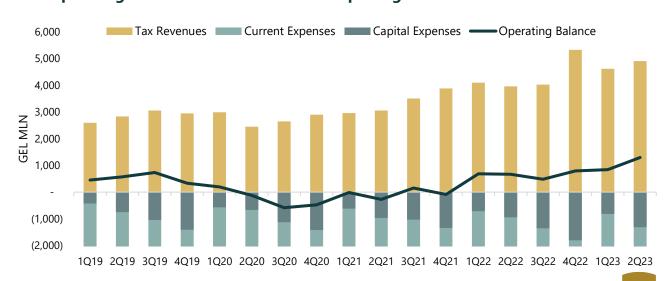


Average weighted interest rate was 3.18%, while remaining maturity totaled 9.6 years as of 31 August 2023

Overall balance (IMF Modified), % of GDP



Operating balance has switched to a surplus again



Georgia Capital PLC | Source: MOF