

1.69	GEL/US\$ December 2009 period end
1.67	GEL/US\$ 2009 average
1.68	GEL/US\$ Q4 2009 average
1.68	GEL/US\$ September 30 2009
1.67	GEL/US\$ December 2008 period end
1.49	GEL/US\$ 2008 average
1.56	GEL/US\$ Q4 2008 average

### **JSC BANK OF GEORGIA REPORTS Q4 2009 AND FULL YAER 2009 RESULTS**

<i>Millions, unless otherwise noted</i>	<b>Q4 2009</b>		<b>Growth q-o-q<sup>1</sup></b>
<b>Bank of Georgia (Consolidated, Unaudited, IFRS-based)</b>	<b>US\$</b>	<b>GEL</b>	
<b>Total Operating Income (Revenue)<sup>2</sup></b>	47.1	79.5	0.2%
<b>Recurring Operating Costs</b>	27.9	47.0	4.5%
<b>Normalised Net Operating Income<sup>3</sup></b>	19.3	32.5	-5.5%
<b>Net Non-Recurring Income / (Costs)</b>	(64.4)	(108.6)	NMF
<b>Profit/(Loss) before provisions</b>	(45.2)	(76.2)	NMF
<b>Net Provision Expenses</b>	16.4	27.6	-8.0%
<b>Net Income/(Loss)</b>	(60.7)	(102.4)	NMF
<b>Total Assets</b>	1,743.1	2,938.5	-1.4%
<b>Net Loans</b>	997.1	1,680.9	1.3%
<b>Client Deposits</b>	757.3	1,276.7	8.0%
<b>Tier I Capital Adequacy Ratio (BIS)<sup>4</sup></b>		22.2%	
<b>Total Capital Adequacy Ratio (BIS)<sup>5</sup></b>		33.7%	
<b>Tier I Capital Adequacy Ratio (NBG)</b>		19.7%	
<b>Total Capital Adequacy Ratio (NBG)</b>		16.8%	
	<b>YTD 2009</b>		<b>Growth y-o-y<sup>1</sup></b>
<b>Bank of Georgia (Consolidated, Unaudited, IFRS-based<sup>1</sup>)</b>	<b>US\$</b>	<b>GEL</b>	
<b>Total Operating Income (Revenue)<sup>2</sup></b>	190.4	321.1	-5.4%
<b>Recurring Operating Costs</b>	108.5	182.9	-4.2%
<b>Normalised Net Operating Income<sup>3</sup></b>	81.9	138.1	-7.0%
<b>Net Non-Recurring Income / (Costs)</b>	(65.9)	(111.0)	NMF
<b>Profit before provisions</b>	16.1	27.1	-78.8%
<b>Net Provision Expenses</b>	77.3	130.4	1.3%
<b>Net Income/(Loss)</b>	(58.7)	(99.0)	NMF

<sup>1</sup> Compared to the respective period in 2008 and 2009; growth calculations based on GEL values.

<sup>2</sup> Revenue includes Net Interest Income and Net Non-Interest Income.

<sup>3</sup> Normalised for Net Non-Recurring Costs.

<sup>4</sup> BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I.

<sup>5</sup> BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I

#### **About Bank of Georgia**

Bank of Georgia is the leading Georgian bank offering a broad range of corporate and investment banking, retail banking, wealth management and insurance services to its customers in Georgia, Ukraine and Belarus. Bank of Georgia is the largest bank in Georgia by assets, loans, deposits and equity, with 33.0% market share by total assets (all data according to the NBG as of 31 December 2009). The bank has 141 branches and over 999,000 retail and more than 153,000 corporate current accounts.

Bank of Georgia has, as of the date hereof, the following credit ratings:

Standard & Poor's	'B/B'
FitchRatings	'B/B'
Moody's	'B3/NP' (FC) & 'Ba3/NP' (LC)

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The financial information as of Q3 2009, Q4 2009, full year 2009 and Q4 2008 contained in this news report is unaudited and reflects the best estimates of management. The bank's actual results may differ significantly from the amounts reflected herein as a result of various factors.

Bank of Georgia (LSE: BGEO, GSE: GEB) (the “Bank”), Georgia’s leading bank, announced today its Q4 2009 and full year 2009 consolidated results (IFRS-based, derived from management accounts), reporting a Q4 2009 Net Loss of GEL 102.4 million.

The Q4 2009 Normalized Net Operating Income (“NNOI”) of GEL 32.5 million generated by the Bank on a consolidated basis was offset by:

- Net Non-Recurring Operating Costs of GEL 108.6 million, driven by the goodwill write-off associated with BG Bank and mark down of real estate and certain investments;
- Net Provision Expense of GEL 27.6 million, which includes provision charge of GEL 17.4 million of Bank of Georgia and provision charge of GEL 8.1 million of BG Bank.

For the full-year 2009 the Bank reported NNOI of GEL 138.1 million, Net Non-Recurring Cost of GEL 111.0 million, Net Provision Expense of GEL 130.4 million, and Net Loss of GEL 99.0 million, mainly a result of Net Non-Recurring Operating Costs incurred in Q4 2009 and Net Provision Expense prompted by the challenging economic environment in the first half of the year. On a standalone basis Bank of Georgia reported Net Income of GEL 30.8 million, up 25.1% y-o-y.

#### Q4 2009 highlights

- Consolidated gross loan portfolio grew 1.7% q-o-q to GEL 1,864.2 million, mostly driven by Bank of Georgia’s standalone gross loan portfolio growth of 5.2% q-o-q
- Consolidated Client Deposits grew 8.0% q-o-q to GEL 1,276.7 million, driven by:
  - Wealth Management client Deposits grew 24.1% q-o-q to GEL 163.1 million, up 68.6% y-o-y
  - Retail Banking client Deposits grew 14.9% q-o-q to GEL 380.5 million, up 19.3% y-o-y
  - Corporate Banking client Deposits declined 1.2% q-o-q to GEL 587.6 million, down 6.7% y-o-y
  - BG Bank’s client deposits grew 18.6% q-o-q to GEL 138.9 million, up 9.0% y-o-y
- Consolidated Net Provision Expenses of GEL 27.6 million improved 8.0% q-o-q, driven by:
  - 1.9% decline in Net Provision Expenses of Bank of Georgia (Standalone) to GEL 17.4 million, while BG Bank’s Net Provision Expense of GEL 8.1 million declined by 37.2% q-o-q
- Increased equity interest in BNB from 70% to 99.98% as a result of the buyout of minority stake in BNB and the participation in the increase of BNB’s capital by approximately EUR 10.4 million
- Launched Solo, a comprehensive personal banking service for the affluent client base in Georgia
- Launched American Express acquiring and issuing business on exclusive basis, as part of the mass affluent retail strategy

#### Q4 2009 summary of the Bank’s consolidated results

In Q4 2009, the Bank’s Total Operating Income (Revenue) grew 0.2% to GEL 79.5 million, an 8.2 % y-o-y decline driven by 1.1% q-o-q decrease of Net Interest Income to GEL 48.4 million, a result of the increase of interest expense associated with the deposit growth in Georgia during the quarter. Net Interest Margin (NIM) declined to 8.9% in Q4 2009 from 9.1% NIM in Q3 2009. The Bank generated Net Non-Interest Income of GEL 31.1 million, a 2.9% growth y-o-y, up 2.3% q-o-q. The Bank’s Net Income from Documentary Operations amounted to GEL 2.3 million, practically unchanged compared to Q3 2009 and up 62.1% y-o-y. Net Foreign Currency Related Income declined 19.1% q-o-q to GEL 5.2 million, a 64.9% decrease y-o-y. The considerable year-on-year decline of Net Foreign Currency Related Income was due to exceptionally high FX income of BG Bank in Q4 2008. Net Fees and Commission Income grew to GEL 12.2 million, an increase of 1.1% q-o-q (up 11.5 % y-o-y). The 19.0% q-o-q growth of Other Non-Interest Income to GEL 11.4 million was mostly driven by Net Investment Gains of GEL 451 thousand compared to the loss of GEL 526 thousand in Q3 2009 and Other Net Other Non-Interest income gains.

NNOI in Q4 2009 decreased 5.5% q-o-q to GEL 32.5 million, (down 16.0 % y-o-y), as Total Consolidated Recurring Operating Costs for the quarter increased by 4.5 % q-o-q to GEL 47.0 million. On a quarterly basis, the rise of operating costs

were attributed to the end-of the year marketing expenses in Q4 2009 and increased client acquisition costs prompted by the increase in lending activity. On a year-on-year basis, the Q4 2009 Total Consolidated Recurring Operating Costs declined by 2.0%. The moderate decline was due to one-time reversal of GEL 7.5 million associated with bonus expenses in Q4 2008. Taking into account the one-time reversal, Total Consolidated Recurring Costs declined by 15.2% y-o-y (on a like-for-like basis). Personnel Costs, the largest recurring cost item, were up by 2.0% q-o-q. In Q4 2009, Personnel Costs declined 25.5% y-o-y on a like-for-like basis. Normalized Cost/Income ratio (Costs exclude Net Non-Recurring Costs) increased to 59.1% in Q4 2009 from 56.7% in Q3 2009 and 55.4% in Q4 2008 (64.0% in Q4 2008 on a like-for-like basis).

The Bank's Net Non-Recurring Cost amounted to GEL 108.6 million in Q4 2009. The table below provides the breakdown of the Bank's Net Non-Recurring Costs for the quarter.

#### Net Non-Recurring Costs

<i>GEL mln</i>	
Goodwill Impairment associated with BG Bank	68.02
Losses related to Real Estate	21.85
Losses related to Investments	13.03
Other	5.73
<b>Total</b>	<b>108.63</b>

The Bank's Net Provision Expense for the quarter stabilized at GEL 27.6 million, and compares to the Net Provision Expense of GEL 30.0 million in Q3 2009, and GEL 10.9 million in Q4 2008. The 8.0% improvement of Net Provision Expense for the quarter reflects the improving market environment in Georgia.

#### Full Year 2009 summary of the Bank's consolidated results

During 2009 the Bank's Total Operating Income (Revenue) decreased 5.4% y-o-y to GEL 321.1 million, due to 9.8% y-o-y decrease in Net Interest Income to GEL 199.2 million, which more than offset a 2.7% y-o-y increase in Net Non-Interest Income to GEL 121.9 million. The decline of Net Interest Income reflects the 14.9% contraction of the consolidated gross loan book from GEL 2,189.4 million at the end of 2008 to GEL 1,864.2 million by the end of 2009 and increase in deposits during the year. NIM for the year declined slightly from 9.7% in 2008 to 9.2% in 2009 despite the loan book contraction and high liquidity in the second half of 2009. Net Foreign Currency Related Income declined by 42.6% y-o-y to GEL 27.6 million, mostly due to decrease in volumes resulting from approximately 29% decline in Georgia's overall trade volumes and lower FX volatility throughout the year compared to 2008. The Bank's Net Fees and Commission Income of GEL 47.0 million remained flat compared to the previous year, while Net Income from Documentary Operations grew by 34.3% y-o-y to GEL 8.6 million. Net Other Non-Interest Income reached GEL 38.7 million, up 125.9% y-o-y, largely driven by the increased profitability of the Bank's insurance subsidiary, resulting in the Net Insurance Income of GEL 18.0 million in 2009, up 99.9% y-o-y. Income from the Bank's brokerage and investment banking business grew y-o-y 62.5% to GEL 5.5 million. Net Investment Gains in 2009 amounted to GEL 228 thousand, compared to the loss of GEL 5.3 million in 2008.

Total Recurring Operating Costs decreased by 4.2% y-o-y to GEL 182.9 million, mostly due to a 13.6% y-o-y decline of Personnel Costs, a result of the cost optimization measures, including headcount reduction implemented by the Bank in Georgia and Ukraine. The modest decline of the SG&A expenses to GEL 43.8 million (down 1.9% y-o-y), was a result of the increased marketing efforts in Georgia in light of the challenging environment for banking operations.

Net Provision Expense in 2009 reached GEL 130.4 million and compares to GEL 128.7 million Net Provision Expense booked by the Bank for the full-year 2008. The Bank had Net Provision Expense of GEL 41.4 million in Ukraine and GEL 88.7 million in Georgia. The Bank reported consolidated Net Loss of GEL 99.0 million in 2009.

On 31 December 2009, the Bank's Consolidated Total Assets stood at GEL 2.9 billion, down 9.8% from 31 December 2008 and down 1.4% from Q3 2009, mostly due to the contraction of the net loan book in 2009. The lending activity stepped up by the Bank towards the end of the year prompted 1.7% q-o-q increase of the gross loan book to GEL 1,864.2 million as of 31 December 2009, a decline of 14.9% y-o-y.

In Q4 2009 loan loss reserves amounted to GEL 183.3 million or 9.8% of consolidated gross loan book, up from 5.0% in Q4 2008, the increase due to the decline of the gross loan book in Georgia and increased reserves in Georgia and Ukraine. Consolidated Net Loans increased by 1.3% q-o-q (down 19.2% y-o-y) to GEL 1,680.9 million. Consolidated NPLs of GEL 140.0 million remained flat compared to the previous quarter and represented 7.5% of the consolidated gross loans as at 31 December 2009, compared to 7.6% in Q3 2009.

Since the end of Q2 2009, the Bank witnessed an inflow of client deposits in Georgia leading to an 8.0% q-o-q increase of consolidated Client Deposits during Q4 2009 to GEL 1,276.7 million as of 31 December 2009, a 7.0% increase since Q4 2008. Since year-end 2008 Client Deposits in Georgia increased from GEL 1,045.2 million to GEL 1,131.1 million and in Ukraine increased from GEL 127.4 million to GEL 138.9 million as of 31 December 2009.

### **JSC Bank of Georgia (Standalone)**

Bank of Georgia's on a standalone basis reported Q4 2009 Net Income of GEL 7.8 million, as compared to Net Income of GEL 10.8 million in Q3 2009. The decrease in Net Income for the quarter was a result of the increase in Net Non-Recurring Costs to GEL 3.3 million in Q4 2009.

In Q4 2009 Total Operating Income amounted to GEL 62.6 million, up 1.8% q-o-q (down 10.0% y-o-y). Net Interest Income increased 1.3% q-o-q to GEL 45.1 million reflecting the 5.2% q-o-q growth of the standalone gross loan book and was down 12.4% y-o-y, mostly due to the increased cost associated with the deposit growth in Georgia in 2009 and decrease of the loan book during the year in Georgia. Net Non-Interest Income amounted to GEL 17.5 million, up 3.3% q-o-q (down 5.2% y-o-y). The q-o-q increase of Net Non-Interest Income was mainly attributed to the 6.8% q-o-q growth of Net Fees and Commission Income to GEL 8.6 million, and a 3.4% increase of the Net Foreign Currency Related Income to GEL 6.2 million. On a standalone basis, Bank of Georgia's Total Recurring Operating Costs increased 8.9% q-o-q to GEL 32.8 million. mostly due to increase in SG&A costs to GEL 7.9 million, up 22.9% q-o-q, driven by increased marketing costs.

The Bank's Net Provision Expense on a standalone basis during the quarter stood at GEL 17.4 million, attributed mostly to the Bank's retail banking loans and compares to Net Provision Expense of GEL 17.7 million in Q3 2009.

Bank of Georgia's 2009 Total Operating Income on a standalone basis amounted to GEL 253.1 million, down 8.8% y-o-y, a result of 6.6% y-o-y decline of Net Interest Income to GEL 185.5 million, mostly due to 12.4% gross loan book contraction and deposit growth in 2009 and 14.2% y-o-y decline of Net Non-Interest Income to GEL 67.6 million. The decline of Net Non-Interest Income was mostly due to 33.2% y-o-y decrease of Foreign Currency Related Income to GEL 24.2 million due to decreased FX transaction volumes. The Total Recurring Operating Costs of the Bank on a standalone basis in 2009 declined by 0.9%, driven predominantly by 12.2% y-o-y decline of Personnel Costs and other cost containment measures implemented by the Bank.

Net Provision Expense decreased from GEL 114.6 million in 2008 to GEL 88.7 million in 2009. Bank of Georgia on a standalone basis posted 2009 Net Income of GEL 30.8 million, up 25.1% y-o-y.

As of 31 December 2009 Bank of Georgia's Total Assets on a standalone basis stood at GEL 2.9 billion, up 4.3% q-o-q and down 3.9% y-o-y. Gross loans increased 5.2% q-o-q to GEL 1.7 billion, down 12.4% y-o-y. NPLs stood at GEL 111.3 million and represented 6.4% of the total gross loan book, decrease from the same ratio of 7.0% in Q3 2009, when the NPLs amounted to GEL 115.9 million on a standalone basis.

In Q4 2009, the Bank's Client Deposits in Georgia stood at GEL 1.13 billion as compared to GEL 1.06 billion in Q3 2009 and GEL 1.04 billion on 31 December 2008. The growth of Client Deposits during the period was mostly driven by the increase of Wealth Management client deposits that reached GEL 163.1 million as of 31 December 2009, up 68.6% y-o-y and up 24.1% q-o-q. Deposits from the Bank's non-resident clients amounted to GEL 98.6 million, contributing 60.5% to the Wealth Management client deposits as of 31 December 2009. Retail Banking client deposits amounted to GEL 380.5 million, up 19.3% y-o-y and up 14.9% q-o-q. Corporate Banking client deposits stood at GEL 587.6 million, down 6.7% y-o-y and down 1.2% q-o-q.

As of 31 December 2009 Bank of Georgia on a standalone basis held market share of 33.0%, 31.8%, 28.3% and 38.6% by total assets, gross loans, client deposits and shareholders' equity, respectively in Georgia<sup>6</sup>.

**BG Bank (Ukraine)**

In Q4 2009 BG Bank's Revenue amounted to GEL 3.8 million, down by 28.2% q-o-q and down 78.5% y-o-y. Recurring Costs stood at GEL 4.3 million, compared to GEL 3.9 million in Q3 2009 and down 48.7% y-o-y, a result of the cost-control measures that have been implemented by BG Bank in 2009. In line with the Bank's strategy of shifting the focus away from retail banking, such cost-control measures include the branch network optimization and headcount reduction by 21%. BG Bank's Net Provision Expense for the quarter amounted to GEL 8.1 million as compared to GEL 12.9 million in Q3 2009 and GEL 26.4 million booked in Q4 2008. In Q4 2009 BG Bank recorded Net Loss of GEL 8.9 million.

In 2009 BG Bank's Revenue decreased to GEL 20.1 million, down 35.8% y-o-y. Recurring Costs stood at GEL 18.4 million, down 29.3% y-o-y. BG Bank's Net Provision Charge for 2009 reached GEL 41.4 million as compared to GEL 17.9 net provision charge in same period in 2008. As a result, BG Bank recorded Net Loss of GEL 32.5 million for the full-year 2009 as compared to Net Loss of GEL 10.0 million in 2008.

BG Bank's Total Assets decreased by 20.4% y-o-y to GEL 197.6 million (down 2.2% q-o-q), due to the growth in loan loss reserves by GEL 43.2 million over 12 month period. In Q4 2009 gross loans to clients decreased 5.6% y-o-y to GEL 183.5 million (down 1.5% q-o-q) and loan loss reserves increased 15.2% q-o-q to GEL 57.8 million or 31.5% of BG Bank's gross loan book. As at 31 December 2009, BG Bank's NPLs stood at GEL 25.7 million, or 14.0% of BG Bank's gross loan book. The NPL coverage ratio stood at 224.8% as of 31 December 2009.

BG Bank's Client Deposits continued the growth trend started in the previous quarter and increased by 18.6% q-o-q to GEL 138.9 million, up 9.0% y-o-y. BG Bank's Total Liabilities stood at GEL 166.5 million in Q4 2009, down 8.9% y-o-y and up by 3.7% q-o-q.

**Belaruskiy Narodniy Bank, Belarus (BNB)**

In December 2009, the Bank completed the buyout of the minority stake in BNB, increasing its equity interest in BNB from 70% to 99.98%. In addition, the Bank participated in the increase of BNB's capital by approximately EUR 10.43 million bringing BNB in line with the minimum regulatory capital requirement set by the National Bank of the Republic of Belarus by 1 January 2010.

In Q4 2009 BNB's Total Operating Income increased to GEL 2.2 million, up 4.2% q-o-q. BNB's Recurring Costs of GEL 2.0 million, grew by 37.0% q-o-q to support BNB's growth of its operations. BNB posted Net Loss of GEL 780.6 thousand as compared to Net Income of GEL 617.0 thousand in Q3 2009, Net income of GEL 196.8 thousand in Q2 2009 and Net Loss of GEL 299.4 thousand in Q4 2008.

In 2009 BNB's Total Operating Income reached GEL 8.4 million, while Total Recurring Operating Costs stood at GEL 6.4 million. NNOI equaled GEL 2.0 million, while Net Income in 2009 amounted to GEL 694.0 thousand.

On 31 December 2009 BNB's Total Assets stood at GEL 80.0 million, up 40.3% q-o-q and gross loans equaled GEL 25.1 million, down 5.0% q-o-q. Client Deposits amounted to GEL 20.5 million, up 14.3% q-o-q, while Total Liabilities stood at GEL 21.1 million, down 5.6% q-o-q.

**BG Capital**

BG Capital continued to gain market share in Ukraine in 4Q09 securing its place among the top three traders in Ukrainian stocks on both local and international exchanges. BG Capital's investment banking business followed up the success of its Sintal placement in October 2009 by closing GEL 25 million bond issuance for Georgian Railways in December. BG Capital

<sup>6</sup> Market share data are derived from the information published by the National Bank of Georgia ([www.nbg.gov.ge](http://www.nbg.gov.ge)) and represent an aggregation of standalone financial information (non-IFRS, based on National Bank of Georgia requirements) filed by Georgian banks.



also increased its operational development with BG Bank, and successfully launched a Large Client group that will allow both structures to attract high quality corporate clients by jointly offering commercial and investment banking services. BG Capital's Commodities Advisory division also saw the successful closure of its first grain delivery between Ukraine and Georgia. BG Capital moved to a new HQ building in Kiev where it will be co-located with BG Bank's private banking unit enabling better utilization of synergies between two business units.

### **Insurance**

Aldagi BCI, the Bank's wholly-owned insurance subsidiary, reported Q4 2009 Net Loss of GEL 0.3 million (as compared to Net Income of GEL 0.3 million in Q3 2009 and Net Loss of GEL 3.6 million in Q4 2008). Revenue declined by 0.5% q-o-q to GEL 4.8 million. The notable improvement of Aldagi BCI's in claims management resulted in the 88.4% y-o-y increase in full-year 2009 Net Insurance Income to GEL 18.0 million. In 2009 Aldagi BCI's Gross Premiums Written grew 2.3% y-o-y to GEL 62.5 million. Net Premiums Earned increased 35.9% y-o-y, reaching GEL 50.4 million.

### **Comment:**

"Bank of Georgia's 2009 performance demonstrates the Bank's ability to realign its business to changing operating environment. We succeeded in tackling challenges such as deleveraging, tight liquidity in the first half of the year and asset quality deterioration and made necessary steps to strengthen our balance sheet by recovering both deposits and liquidity. We fully wrote down Ukrainian goodwill, marked down investments and real estate. At the same time, we prudently provisioned our loan books in Georgia and Ukraine and pleased to note stabilized NPLs in the second half of the year in Georgia. Strong capital and operating profitability played the crucial role in overcoming these challenges.

In 2009, we further strengthened our management team and continued to focus on our strategy to become more efficient, deposit funded lending machine. In line with our strategic objective of increasing operational efficiency through technological enhancements, we invested in Temenos T24, a new core banking software, which is now in the process of implementation. Wealth Management business demonstrated its potential as our international wealth management services launched in Israel and Ukraine in 2009 and currently balances on deposits from international clients reached nearly GEL 100 million. We have maintained Georgia's leading retail business infrastructure during the downturn, launched premier banking services for mass affluent clients and started American Express issuing and acquiring business in Georgia on an exclusive basis.

Going forward we clearly understand our challenges, which are cost control and the loan book growth. Georgian economy has shown signs of recovery and we are well positioned with high liquidity and strong equity to capitalize on opportunities that lie ahead," commented *Irakli Gilauri*, Chief Executive Officer.

## CONSOLIDATED Q4 2009 INCOME STATEMENT DATA

Period ended	Q4 2009		Q3 2009		Growth <sup>4</sup> Q-O-Q	Q4 2008		Growth <sup>4</sup> Y-O-Y
	US\$ <sup>1</sup> (Unaudited)	GEL	US\$ <sup>2</sup> (Unaudited)	GEL		US\$ <sup>3</sup> (Unaudited)	GEL	
<b>Consolidated, IFRS based</b>								
<i>000s Unless otherwise noted</i>								
Interest Income	55,611	93,749	55,874	93,707	0.0%	59,258	98,784	-5.1%
Interest Expense	26,918	45,379	26,703	44,783	1.3%	25,433	42,396	7.0%
<b>Net Interest Income</b>	<b>28,693</b>	<b>48,370</b>	<b>29,172</b>	<b>48,924</b>	<b>-1.1%</b>	<b>33,826</b>	<b>56,388</b>	<b>-14.2%</b>
Fees & Commission Income	9,015	15,197	9,002	15,097	0.7%	5,978	9,965	52.5%
Fees & Commission Expense	1,788	3,015	1,819	3,050	-1.1%	(575)	(959)	-414.5%
<b>Net Fees &amp; Commission Income</b>	<b>7,226</b>	<b>12,182</b>	<b>7,183</b>	<b>12,047</b>	<b>1.1%</b>	<b>6,553</b>	<b>10,924</b>	<b>11.5%</b>
Income From Documentary Operations	1,683	2,837	1,669	2,799	1.4%	1,323	2,205	28.7%
Expense On Documentary Operations	317	534	286	480	11.3%	470	784	-31.9%
<b>Net Income From Documentary Operations</b>	<b>1,366</b>	<b>2,303</b>	<b>1,383</b>	<b>2,319</b>	<b>-0.7%</b>	<b>852</b>	<b>1,421</b>	<b>62.1%</b>
<b>Net Foreign Currency Related Income</b>	<b>3,107</b>	<b>5,237</b>	<b>3,858</b>	<b>6,471</b>	<b>-19.1%</b>	<b>8,938</b>	<b>14,900</b>	<b>-64.9%</b>
Net Insurance Income / (Loss)	2,971	5,008	2,935	4,923	1.7%	1,910	3,184	57.3%
Brokerage And Investments Banking Income	1,126	1,898	1,138	1,908	-0.5%	254	423	348.3%
Asset Management Income	94	158	125	210	-24.8%	1,093	1,822	-91.3%
Net Investment Gains / (Losses)	268	451	(314)	(526)	NMF	(2,059)	(3,432)	NMF
Other	2,280	3,844	1,807	3,030	26.9%	576	960	NMF
<b>Net Other Non-Interest Income</b>	<b>6,738</b>	<b>11,359</b>	<b>5,691</b>	<b>9,545</b>	<b>19.0%</b>	<b>1,774</b>	<b>2,957</b>	<b>284.1%</b>
<b>Net Non-Interest Income</b>	<b>18,437</b>	<b>31,081</b>	<b>18,116</b>	<b>30,382</b>	<b>2.3%</b>	<b>18,117</b>	<b>30,202</b>	<b>2.9%</b>
<b>Total Operating Income (Revenue)</b>	<b>47,130</b>	<b>79,451</b>	<b>47,288</b>	<b>79,306</b>	<b>0.2%</b>	<b>51,943</b>	<b>86,590</b>	<b>-8.2%</b>
Personnel Costs	13,506	22,768	13,306	22,315	2.0%	13,832	23,057	-1.3%
Selling, General & Administrative Expenses	6,913	11,654	6,278	10,529	10.7%	6,387	10,648	9.4%
Procurement & Operations Support Expenses	1,757	2,962	1,762	2,955	0.2%	2,040	3,401	-12.9%
Depreciation And Amortization	3,579	6,034	3,762	6,310	-4.4%	3,827	6,380	-5.4%
Other Operating Expenses	2,115	3,565	1,700	2,851	25.0%	2,670	4,450	-19.9%
<b>Total Recurring Operating Costs</b>	<b>27,870</b>	<b>46,983</b>	<b>26,808</b>	<b>44,960</b>	<b>4.5%</b>	<b>28,756</b>	<b>47,936</b>	<b>-2.0%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>19,260</b>	<b>32,468</b>	<b>20,479</b>	<b>34,346</b>	<b>-5.5%</b>	<b>23,187</b>	<b>38,654</b>	<b>-16.0%</b>
Net Non-Recurring Income / (Costs)	(64,434)	(108,623)	(1,136)	(1,906)	NMF	(17,984)	(29,980)	NMF
<b>Profit / (Loss) Before Provisions</b>	<b>(45,174)</b>	<b>(76,155)</b>	<b>19,343</b>	<b>32,440</b>	<b>NMF</b>	<b>5,203</b>	<b>8,674</b>	<b>NMF</b>
Net Provision Expense	16,377	27,609	17,889	30,001	-8.0%	6,528	10,882	153.7%
<b>Pre-Tax Income / (Loss)</b>	<b>(61,552)</b>	<b>(103,764)</b>	<b>1,454</b>	<b>2,439</b>	<b>NMF</b>	<b>(1,324)</b>	<b>(2,208)</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	(829)	(1,397)	(113)	(189)	NMF	(652)	(1,087)	NMF
<b>Net Income / (Loss)</b>	<b>(60,723)</b>	<b>(102,367)</b>	<b>1,567</b>	<b>2,628</b>	<b>NMF</b>	<b>(672)</b>	<b>(1,121)</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6771 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## CONSOLIDATED 2009 INCOME STATEMENT DATA

Period ended	2009		2008		Growth <sup>3</sup> y-o-y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<b>Consolidated, IFRS based</b>	<i>(Unaudited)</i>				
<i>000s Unless otherwise noted</i>					
Interest Income	227,688	383,836	242,315	403,939	-5.0%
Interest Expense	109,543	184,668	109,838	183,100	0.9%
<b>Net Interest Income</b>	<b>118,145</b>	<b>199,168</b>	<b>132,477</b>	<b>220,839</b>	<b>-9.8%</b>
Fees & Commission Income	34,403	57,996	31,364	52,284	10.9%
Fees & Commission Expense	6,549	11,041	3,090	5,152	114.3%
<b>Net Fees &amp; Commission Income</b>	<b>27,853</b>	<b>46,955</b>	<b>28,273</b>	<b>47,132</b>	<b>-0.4%</b>
Income From Documentary Operations	6,352	10,708	5,206	8,679	23.4%
Expense On Documentary Operations	1,229	2,072	1,349	2,249	-7.9%
<b>Net Income From Documentary Operations</b>	<b>5,123</b>	<b>8,636</b>	<b>3,857</b>	<b>6,430</b>	<b>34.3%</b>
<b>Net Foreign Currency Related Income</b>	<b>16,342</b>	<b>27,550</b>	<b>28,775</b>	<b>47,968</b>	<b>-42.6%</b>
Net Insurance Income / (Loss)	10,692	18,025	5,409	9,017	99.9%
Brokerage And Investments Banking Income	3,257	5,491	2,027	3,379	62.5%
Asset Management Income	466	786	1,717	2,862	-72.5%
Net Investment Gains / (Losses)	135	228	(3,194)	(5,324)	NMF
Other	8,432	14,214	4,329	7,216	97.0%
<b>Net Other Non-Interest Income</b>	<b>22,983</b>	<b>38,744</b>	<b>10,288</b>	<b>17,150</b>	<b>125.9%</b>
<b>Net Non-Interest Income</b>	<b>72,301</b>	<b>121,885</b>	<b>71,194</b>	<b>118,680</b>	<b>2.7%</b>
<b>Total Operating Income (Revenue)</b>	<b>190,445</b>	<b>321,053</b>	<b>203,671</b>	<b>339,519</b>	<b>-5.4%</b>
Personnel Costs, Of Which:	53,542	90,261	62,639	104,419	-13.6%
Selling, General & Administrative Expenses	26,010	43,847	26,809	44,690	-1.9%
Procurement & Operations Support Expenses	7,570	12,762	7,973	13,291	-4.0%
Depreciation And Amortization	14,299	24,105	12,317	20,532	17.4%
Other Operating Expenses	7,081	11,937	4,781	7,970	49.8%
<b>Total Recurring Operating Costs</b>	<b>108,502</b>	<b>182,912</b>	<b>114,518</b>	<b>190,902</b>	<b>-4.2%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>81,944</b>	<b>138,141</b>	<b>89,152</b>	<b>148,617</b>	<b>-7.0%</b>
Net Non-Recurring Income / (Costs)	(65,872)	(111,047)	(12,431)	(20,723)	435.9%
<b>Profit / (Loss) Before Provisions</b>	<b>16,072</b>	<b>27,094</b>	<b>76,721</b>	<b>127,894</b>	<b>-78.8%</b>
Net Provision Expense	77,329	130,361	77,203	128,698	1.3%
<b>Pre-Tax Income / (Loss)</b>	<b>(61,257)</b>	<b>(103,267)</b>	<b>(482)</b>	<b>(804)</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	(2,541)	(4,283)	(587)	(978)	NMF
<b>Net Income / (Loss)</b>	<b>(58,716)</b>	<b>(98,984)</b>	<b>104</b>	<b>174</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values



## CONSOLIDATED Q4 2009 BALANCE SHEET DATA

Period ended	31-Dec-09		30-Sep-09		31-Dec-08		Change	Change
Consolidated, IFRS based							31-Dec	31-Dec
000s Unless otherwise noted	US\$	GEL	US\$	GEL	US\$	GEL	/Sep 30	/Dec 31, 2008
	<i>(Unaudited)</i>		<i>(Unaudited)</i>					
Cash And Cash Equivalents	108,812	183,436	98,714	165,553	238,507	397,591	10.8%	-53.9%
Loans And Advances To Credit Institutions	159,231	268,432	228,380	383,016	59,768	99,633	-29.9%	169.4%
Mandatory Reserves With NBG / NBU / NBRB	24,791	41,792	22,795	38,230	23,787	39,653	9.3%	5.4%
Other Accounts With NBG / NBU / NBRB	26,151	44,086	52,408	87,893	25,791	42,993	-49.8%	2.5%
Balances With And Loans To Other Banks	108,289	182,554	153,177	256,893	10,190	16,987	-28.9%	974.7%
Investment Securities: Available-For-Sale & Trading	13,002	21,919	17,909	30,036	20,238	33,737	-27.0%	-35.0%
Treasuries And Equivalents	147,821	249,196	21,826	36,605	4,963	8,274	NMF	NMF
Other Fixed Income Instruments	-	-	40,043	67,156	8,741	14,571	NMF	NMF
Loans To Clients, Gross	1,105,848	1,864,239	1,093,003	1,833,075	1,313,372	2,189,391	1.7%	-14.9%
Less: Reserve For Loan Losses	(108,751)	(183,332)	(103,588)	(173,727)	(65,245)	(108,764)	5.5%	68.6%
Loans To Clients, Net	997,098	1,680,907	989,415	1,659,348	1,248,127	2,080,627	1.3%	-19.2%
Insurance Related Assets	15,378	25,925	27,177	45,578	25,189	41,990	-43.1%	-38.3%
Investments In Other Business Entities, Net	51,138	86,208	45,010	75,486	38,398	64,009	14.2%	34.7%
Property And Equipment Owned, Net	166,430	280,567	178,840	299,933	181,034	301,784	-6.5%	-7.0%
Intangible Assets Owned, Net	12,115	20,424	7,271	12,194	10,930	18,220	67.5%	12.1%
Goodwill	38,851	65,495	80,931	135,729	80,527	134,238	-51.7%	-51.2%
Tax Assets, Current And Deferred	13,040	21,982	7,695	12,906	7,670	12,786	70.3%	71.9%
Prepayments And Other Assets	20,144	33,959	33,761	56,621	30,862	51,447	-40.0%	-34.0%
<b>Total Assets</b>	<b>1,743,060</b>	<b>2,938,450</b>	<b>1,776,973</b>	<b>2,980,161</b>	<b>1,954,953</b>	<b>3,258,907</b>	<b>-1.4%</b>	<b>-9.8%</b>
Client Deposits	757,306	1,276,666	705,097	1,182,519	715,731	1,193,124	8.0%	7.0%
Deposits And Loans From Banks	26,313	44,359	25,877	43,398	47,362	78,952	2.2%	-43.8%
Borrowed Funds	541,595	913,021	547,746	918,625	682,525	1,137,770	-0.6%	-19.8%
Issued Fixed Income Securities	392	660	405	680	-	-	-2.9%	NMF
Insurance Related Liabilities	19,796	33,372	31,114	52,182	33,237	55,406	-36.0%	-39.8%
Tax Liabilities, Current And Deferred	15,616	26,325	13,610	22,825	14,633	24,394	15.3%	7.9%
Accruals And Other Liabilities	29,489	49,713	24,696	41,418	30,241	50,412	20.0%	-1.4%
<b>Total Liabilities</b>	<b>1,390,507</b>	<b>2,344,116</b>	<b>1,348,546</b>	<b>2,261,647</b>	<b>1,523,730</b>	<b>2,540,058</b>	<b>3.6%</b>	<b>-7.7%</b>
Share Capital - Ordinary Shares	18,570	31,306	18,660	31,295	18,748	31,253	0.0%	0.2%
Share Premium	284,108	478,950	280,198	469,920	281,183	468,732	1.9%	2.2%
Treasury Shares	(995)	(1,677)	(1,078)	(1,808)	(1,211)	(2,018)	-7.2%	-16.9%
Retained Earnings	78,169	131,777	84,908	142,399	82,540	137,594	-7.5%	-4.2%
Revaluation And Other Reserves	15,418	25,992	13,033	21,857	15,717	26,201	18.9%	-0.8%
Net Income For The Period	(58,716)	(98,984)	2,017	3,383	104	174	NMF	NMF
<b>Shareholders Equity Excluding Minority Interest</b>	<b>336,555</b>	<b>567,364</b>	<b>397,737</b>	<b>667,045</b>	<b>397,082</b>	<b>661,936</b>	<b>-14.9%</b>	<b>-14.3%</b>
Minority Interest	15,998	26,970	30,689	51,468	34,141	56,913	-47.6%	-52.6%
<b>Total Shareholders Equity</b>	<b>352,553</b>	<b>594,334</b>	<b>428,426</b>	<b>718,514</b>	<b>431,223</b>	<b>718,849</b>	<b>-17.3%</b>	<b>-17.3%</b>
<b>Total Liabilities And Shareholders Equity</b>	<b>1,743,060</b>	<b>2,938,450</b>	<b>1,776,973</b>	<b>2,980,161</b>	<b>1,954,953</b>	<b>3,258,907</b>	<b>-1.4%</b>	<b>-9.8%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6771 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## STANDALONE Q4 2009 INCOME STATEMENT DATA

Period ended	Q4 2009		Q3 2009		Growth <sup>3</sup> Q-O-Q	Q4 2008		Growth Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL		US\$ <sup>4</sup>	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>			<i>(Unaudited)</i>		
Interest Income	50,626	85,346	50,461	84,628	0.8%	55,928	93,232	-8.5%
Interest expense	23,880	40,256	23,911	40,101	0.4%	25,300	42,175	-4.5%
<b>Net interest income</b>	<b>26,747</b>	<b>45,089</b>	<b>26,550</b>	<b>44,527</b>	<b>1.3%</b>	<b>30,629</b>	<b>51,058</b>	<b>-11.7%</b>
Fee & commission income	6,832	11,517	6,176	10,358	11.2%	6,883	11,474	0.4%
Fee & commission expenses	1,717	2,895	1,361	2,283	26.8%	1,587	2,645	9.4%
<b>Net fee &amp; commission income</b>	<b>5,115</b>	<b>8,622</b>	<b>4,815</b>	<b>8,075</b>	<b>6.8%</b>	<b>5,297</b>	<b>8,829</b>	<b>-2.3%</b>
Income from documentary operations	1,639	2,763	1,668	2,798	-1.3%	1,323	2,205	25.3%
Expense on documentary operations	317	534	286	480	11.2%	470	783	-31.9%
<b>Net income from documentary operations</b>	<b>1,322</b>	<b>2,229</b>	<b>1,382</b>	<b>2,318</b>	<b>-3.8%</b>	<b>853</b>	<b>1,421</b>	<b>56.8%</b>
<b>Net income from FX &amp; translation operations</b>	<b>3,680</b>	<b>6,203</b>	<b>3,577</b>	<b>5,998</b>	<b>3.4%</b>	<b>4,552</b>	<b>7,588</b>	<b>-18.3%</b>
<b>Net other non-interest income</b>	<b>290</b>	<b>488</b>	<b>352</b>	<b>590</b>	<b>-17.3%</b>	<b>402</b>	<b>670</b>	<b>-27.1%</b>
<b>Net non-interest income</b>	<b>10,406</b>	<b>17,543</b>	<b>10,126</b>	<b>16,982</b>	<b>3.3%</b>	<b>11,103</b>	<b>18,509</b>	<b>-5.2%</b>
<b>Total operating income (revenue)</b>	<b>37,153</b>	<b>62,632</b>	<b>36,676</b>	<b>61,509</b>	<b>1.8%</b>	<b>41,732</b>	<b>69,567</b>	<b>-10.0%</b>
Personnel cost	9,255	15,602	8,770	14,707	6.1%	8,628	14,383	8.5%
Selling, general & administrative expense	4,712	7,943	3,852	6,461	22.9%	4,411	7,353	8.0%
Procurement & operations support expenses	1,695	2,858	1,503	2,521	13.4%	1,940	3,234	-11.6%
Depreciation and amortization	3,131	5,279	3,109	5,214	1.2%	2,913	4,856	8.7%
Other operating expenses	643	1,084	699	1,173	-7.6%	(27)	(46)	NMF
<b>Recurring operating costs</b>	<b>19,437</b>	<b>32,766</b>	<b>17,934</b>	<b>30,077</b>	<b>8.9%</b>	<b>17,865</b>	<b>29,780</b>	<b>10.0%</b>
<b>Normalized net operating income</b>	<b>17,716</b>	<b>29,866</b>	<b>18,742</b>	<b>31,432</b>	<b>-5.0%</b>	<b>23,867</b>	<b>39,786</b>	<b>-24.9%</b>
Net non-recurring income / (costs)	(1,977)	(3,333)	(583)	(978)	240.8%	(7,398)	(12,332)	-73.0%
<b>Profit / (loss) before provisions</b>	<b>15,739</b>	<b>26,533</b>	<b>18,159</b>	<b>30,454</b>	<b>-12.9%</b>	<b>16,469</b>	<b>27,454</b>	<b>-3.4%</b>
Net provision expense	10,304	17,371	10,561	17,712	-1.9%	(2,691)	(4,487)	NMF
<b>Pre-tax income / (loss)</b>	<b>5,435</b>	<b>9,162</b>	<b>7,598</b>	<b>12,743</b>	<b>-28.1%</b>	<b>19,161</b>	<b>31,941</b>	<b>-71.3%</b>
Income tax expense / (benefit)	815	1,374	1,140	1,911	-28.1%	1,873	3,123	-56.0%
<b>Net income / (loss)</b>	<b>4,620</b>	<b>7,788</b>	<b>6,458</b>	<b>10,831</b>	<b>-28.1%</b>	<b>17,287</b>	<b>28,818</b>	<b>-73.0%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6771 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## STANDALONE 2009 INCOME STATEMENT DATA

Period ended	2009		2008		Growth <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>					
<i>(Unaudited)</i>					
Interest Income	205,563	346,537	215,504	359,245	-3.5%
Interest expense	95,541	161,064	96,358	160,628	0.3%
<b>Net interest income</b>	<b>110,021</b>	<b>185,474</b>	<b>119,146</b>	<b>198,617</b>	<b>-6.6%</b>
Fee & commission income	25,239	42,548	26,672	44,462	-4.3%
Fee & commission expenses	5,706	9,620	5,374	8,958	7.4%
<b>Net fee &amp; commission income</b>	<b>19,533</b>	<b>32,928</b>	<b>21,298</b>	<b>35,504</b>	<b>-7.3%</b>
Income from documentary operations	6,305	10,629	5,206	8,679	22.5%
Expense on documentary operations	1,228	2,070	1,349	2,249	-7.9%
<b>Net income from documentary operations</b>	<b>5,077</b>	<b>8,559</b>	<b>3,858</b>	<b>6,431</b>	<b>33.1%</b>
<b>Net income from FX &amp; translation operations</b>	<b>14,341</b>	<b>24,177</b>	<b>21,725</b>	<b>36,215</b>	<b>-33.2%</b>
<b>Net other non-interest income</b>	<b>1,146</b>	<b>1,932</b>	<b>402</b>	<b>670</b>	<b>188.5%</b>
<b>Net non-interest income</b>	<b>40,097</b>	<b>67,596</b>	<b>47,282</b>	<b>78,820</b>	<b>-14.2%</b>
<b>Total operating income (revenue)</b>	<b>150,119</b>	<b>253,070</b>	<b>166,429</b>	<b>277,436</b>	<b>-8.8%</b>
Personnel cost	35,497	59,841	40,895	68,172	-12.2%
Selling, general & administrative expense	15,840	26,703	14,249	23,754	12.4%
Procurement & operations support expenses	6,332	10,675	7,039	11,735	-9.0%
Depreciation and amortization	11,757	19,820	9,666	16,114	23.0%
Other operating expenses	2,541	4,283	1,623	2,706	58.3%
<b>Recurring operating costs</b>	<b>71,967</b>	<b>121,322</b>	<b>73,473</b>	<b>122,480</b>	<b>-0.9%</b>
<b>Normalized net operating income</b>	<b>78,151</b>	<b>131,748</b>	<b>92,955</b>	<b>154,956</b>	<b>-15.0%</b>
Net non-recurring income / (costs)	(4,026)	(6,787)	(8,000)	(13,336)	-49.1%
<b>Profit / (loss) before provisions</b>	<b>74,125</b>	<b>124,961</b>	<b>84,955</b>	<b>141,620</b>	<b>-11.8%</b>
Net provision expense	52,623	88,712	68,754	114,613	-22.6%
<b>Pre-tax income / (loss)</b>	<b>21,502</b>	<b>36,248</b>	<b>16,201</b>	<b>27,007</b>	<b>34.2%</b>
Income tax expense / (benefit)	3,225	5,437	1,429	2,383	128.2%
<b>Net income / (loss)</b>	<b>18,277</b>	<b>30,811</b>	<b>14,771</b>	<b>24,624</b>	<b>25.1%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## STANDALONE Q4 2009 BALANCE SHEET DATA

Period ended	31-Dec-09		30-Sep-09		31-Dec-08		Change 31-Dec /Sep 30	Change 31-Dec-09 /Dec 31, 2008
	(Unaudited)		(Unaudited)					
Consolidated, IFRS based	US\$	GEL	US\$	GEL	US\$	GEL		
<i>000s Unless otherwise noted</i>								
Cash	83,818.5	141,301	74,865.7	125,557	93,298.4	155,528	12.5%	-9.1%
Balances with NBG	34,440.8	58,060	71,885.6	120,559	44,329.7	73,898	-51.8%	-21.4%
Balances With And Loans To Other Banks	110,934.6	187,014	158,404.1	265,660	149,501.5	249,219	-29.6%	-25.0%
Treasuries And Equivalents	147,820.4	249,196	21,826.4	36,605	4,963.4	8,274	580.8%	2911.8%
Other Fixed Income Instruments	-	-	39,136.8	65,636	8,740.8	14,571	NMF	NMF
Loans To Clients, Gross	1,030,555	1,737,309	984,619	1,651,305	1,189,616	1,983,090	5.2%	-12.4%
Reserve For Loan Losses	(77,517)	(130,678)	(73,597)	(123,430)	(58,868)	(98,133)	5.9%	33.2%
Loans To Clients, Net	953,038.0	1,606,631	911,022.1	1,527,875	1,130,747.9	1,884,957	5.2%	-14.8%
Investments In Other Business Entities, Net	198,109.6	333,973	181,484.0	304,367	177,138.4	295,290	9.7%	13.1%
Property And Equipment Owned, Net	134,326.6	226,448	142,965.0	239,767	139,239.4	232,112	-5.6%	-2.4%
Intangible Assets Owned, Net	9,039.5	15,239	3,891.4	6,526	8,034.2	13,393	133.5%	13.8%
Goodwill	13,494.0	22,748	13,846.0	23,221	13,646.1	22,748	-2.0%	0.0%
Tax Assets, Current And Deferred	3,616.7	6,097	-	-	3,973.6	6,624	NMF	-8.0%
Prepayments And Other Assets	13,740.2	23,163	21,920.0	36,762	18,463.4	30,778	-37.0%	-24.7%
<b>Total Assets</b>	<b>1,702,378.9</b>	<b>2,869,870</b>	<b>1,641,247.2</b>	<b>2,752,536</b>	<b>1,792,076.8</b>	<b>2,987,392</b>	<b>4.3%</b>	<b>-3.9%</b>
Deposits And Loans From Banks	20,324.1	34,262	6,913.2	11,594	35,853.7	59,768	195.5%	-42.7%
Client Deposits	670,979.8	1,131,138	630,570.0	1,057,529	626,991.6	1,045,195	7.0%	8.2%
Borrowed Funds	541,595.1	913,021	545,180.5	914,322	682,525.4	1,137,770	-0.1%	-19.8%
Tax Liabilities, Current And Deferred	14,642.3	24,684	11,526.1	19,330	12,063.6	20,110	27.7%	22.7%
Accruals And Other Liabilities	16,508.5	27,830	12,995.4	21,796	16,288.5	27,153	27.7%	2.5%
<b>Total Liabilities</b>	<b>1,264,049.8</b>	<b>2,130,935</b>	<b>1,207,185.2</b>	<b>2,024,571</b>	<b>1,373,722.9</b>	<b>2,289,996</b>	<b>5.3%</b>	<b>-6.9%</b>
Share Capital - Ordinary Shares	18,570.5	31,306	18,660.0	31,295	18,747.8	31,253	0.0%	0.2%
Share Premium	283,878.6	478,562	284,740.9	477,539	281,745.7	469,670	0.2%	1.9%
Treasury Shares	(848.2)	(1,430)	(890.2)	(1,493)	(676.4)	(1,128)	-4.2%	26.8%
Retained Earnings	89,514.6	150,904	95,706.6	160,509	75,752.2	126,279	-6.0%	19.5%
Revaluation And Other Reserves	28,937.0	48,782	22,116.8	37,092	28,013.2	46,698	31.5%	4.5%
Net Income / (Loss) For The Period	18,276.7	30,811	13,728.0	23,023	14,771.4	24,624	33.8%	25.1%
<b>Total Shareholders Equity</b>	<b>438,329.2</b>	<b>738,935</b>	<b>434,062.0</b>	<b>727,965</b>	<b>418,353.9</b>	<b>697,396</b>	<b>1.5%</b>	<b>6.0%</b>
<b>Total Liabilities And Shareholders Equity</b>	<b>1,702,378.9</b>	<b>2,869,870</b>	<b>1,641,247.2</b>	<b>2,752,536</b>	<b>1,792,076.8</b>	<b>2,987,392</b>	<b>4.3%</b>	<b>-3.9%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6771 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 30 September 2009

<sup>3</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## BG BANK (UKRAINE) 2009 INCOME STATEMENT DATA

Period ended	2009		2008		Growth <sup>3</sup> Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<i>000s Unless otherwise noted</i>					
<i>(Unaudited)</i>					
Interest Income	19,732	33,264	27,848	46,423	-28.3%
Interest Expense	10,461	17,635	15,560	25,938	-32.0%
<b>Net Interest Income</b>	<b>9,271</b>	<b>15,628</b>	<b>12,289</b>	<b>20,485</b>	<b>-23.7%</b>
Fees & Commission Income	1,987	3,349	2,975	4,960	-32.5%
Fees & Commission Expense	289	487	699	1,165	-58.2%
<b>Net Fees &amp; Commission Income</b>	<b>1,697</b>	<b>2,861</b>	<b>2,276</b>	<b>3,794</b>	<b>-24.6%</b>
Income From Documentary Operations	44	74	-	-	NMF
Expense On Documentary Operations	(0)	(0)	-	-	NMF
<b>Net Income From Documentary Operations</b>	<b>44</b>	<b>74</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>896</b>	<b>1,510</b>	<b>4,158</b>	<b>6,931</b>	<b>-78.2%</b>
<b>Net Other Non-Interest Income</b>	<b>-</b>	<b>-</b>	<b>20</b>	<b>33</b>	<b>NMF</b>
<b>Net Non-Interest Income</b>	<b>2,637</b>	<b>4,445</b>	<b>6,454</b>	<b>10,759</b>	<b>-58.7%</b>
<b>Total Operating Income (Revenue)</b>	<b>11,908</b>	<b>20,074</b>	<b>18,742</b>	<b>31,244</b>	<b>-35.8%</b>
Personnel Costs	6,934	11,689	9,554	15,927	-26.6%
Selling, General & Administrative Expenses	1,841	3,104	5,355	8,927	-65.2%
Procurement & Operations Support Expenses	1,082	1,823	-	-	NMF
Depreciation And Amortization	593	1,001	576	960	4.2%
Other Operating Expenses	489	825	152	254	224.9%
<b>Total Recurring Operating Costs</b>	<b>10,939</b>	<b>18,441</b>	<b>15,638</b>	<b>26,068</b>	<b>-29.3%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>969</b>	<b>1,633</b>	<b>3,105</b>	<b>5,176</b>	<b>-68.5%</b>
Net Non-Recurring Income / (Costs)	(915)	(1,543)	-	-	NMF
<b>Profit / (Loss) Before Provisions</b>	<b>53</b>	<b>90</b>	<b>3,105</b>	<b>5,176</b>	<b>-98.3%</b>
Net Provision Expense	24,570	41,421	10,712	17,857	132.0%
<b>Pre-Tax Income / (Loss)</b>	<b>(24,517)</b>	<b>(41,330)</b>	<b>(7,607)</b>	<b>(12,681)</b>	<b>225.9%</b>
Income Tax Expense / (Benefit)	(5,216)	(8,793)	(1,585)	(2,642)	232.8%
<b>Net Income / (Loss)</b>	<b>(19,301)</b>	<b>(32,537)</b>	<b>(6,022)</b>	<b>(10,039)</b>	<b>224.1%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## BG BANK (UKRAINE) Q4 2009 INCOME STATEMENT DATA

Period ended	Q4 2009		Q3 2009		Growth Q-O-Q
	US\$	GEL	US\$	GEL	
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Interest Income	2,802	4,724	4,942	8,288	-43.0%
Interest Expense	159	267	2,573	4,315	-93.8%
<b>Net Interest Income</b>	<b>2,644</b>	<b>4,457</b>	<b>2,369</b>	<b>3,973</b>	<b>12.2%</b>
Fees & Commission Income	(266)	(448)	1,132	1,898	-123.6%
Fees & Commission Expense	(381)	(643)	420	704	-191.3%
<b>Net Fees &amp; Commission Income</b>	<b>116</b>	<b>195</b>	<b>712</b>	<b>1,194</b>	<b>-83.7%</b>
Income From Documentary Operations	44	74	-	-	NMF
Expense On Documentary Operations	-	(0)	-	-	-
<b>Net Income From Documentary Operations</b>	<b>44</b>	<b>74</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>(567)</b>	<b>(956)</b>	<b>50</b>	<b>84</b>	<b>NMF</b>
<b>Net Other Non-Interest Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Non-Interest Income</b>	<b>(407)</b>	<b>(687)</b>	<b>762</b>	<b>1,278</b>	<b>NMF</b>
<b>Total Operating Income (Revenue)</b>	<b>2,237</b>	<b>3,771</b>	<b>3,131</b>	<b>5,252</b>	<b>-28.2%</b>
Personnel Costs	1,561	2,631	1,542	2,586	1.8%
Selling, General & Administrative Expenses	349	588	433	727	-19.0%
Procurement & Operations Support Expenses	330	556	110	185	NMF
Depreciation And Amortization	129	217	177	297	-27.0%
Other Operating Expenses	164	276	81	136	102.8%
<b>Total Recurring Operating Costs</b>	<b>2,533</b>	<b>4,269</b>	<b>2,344</b>	<b>3,931</b>	<b>8.6%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>(296)</b>	<b>(499)</b>	<b>788</b>	<b>1,321</b>	<b>NMF</b>
Net Non-Recurring Income / (Costs)	(716)	(1,206)	3	6	NMF
<b>Profit / (Loss) Before Provisions</b>	<b>(1,012)</b>	<b>(1,705)</b>	<b>791</b>	<b>1,327</b>	<b>NMF</b>
Net Provision Expense	4,807	8,103	7,698	12,910	-37.2%
<b>Pre-Tax Income / (Loss)</b>	<b>(5,818)</b>	<b>(9,808)</b>	<b>(6,907)</b>	<b>(11,584)</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	(541)	(913)	(3,612)	(6,058)	NMF
<b>Net Income / (Loss)</b>	<b>(5,277)</b>	<b>(8,896)</b>	<b>(3,295)</b>	<b>(5,526)</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values



## BNB (BELARUS) 2009 INCOME STATEMENT DATA

Period ended	2009		2008		Growth Y-O-Y
	US\$ <sup>1</sup>	GEL	US\$ <sup>2</sup>	GEL	
<b>Consolidated, IFRS based</b>					
<i>000s Unless otherwise noted</i>	<i>(Unaudited)</i>				
Interest Income	4,218	7,111	4,292	7,154	-0.6%
Interest Expense	1,247	2,102	1,494	2,490	-15.6%
<b>Net Interest Income</b>	<b>2,971</b>	<b>5,009</b>	<b>2,798</b>	<b>4,664</b>	<b>7.4%</b>
Fees & Commission Income	1,040	1,754	1,137	1,895	-7.4%
Fees & Commission Expense	161	271	162	269	0.6%
<b>Net Fees &amp; Commission Income</b>	<b>880</b>	<b>1,483</b>	<b>975</b>	<b>1,626</b>	<b>-8.8%</b>
Income From Documentary Operations	2	4	-	-	NMF
Expense On Documentary Operations	1	2	-	-	NMF
<b>Net Income From Documentary Operations</b>	<b>1</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>1,049</b>	<b>1,768</b>	<b>1,834</b>	<b>3,058</b>	<b>-42.2%</b>
<b>Net Other Non-Interest Income</b>	<b>100</b>	<b>169</b>	<b>200</b>	<b>334</b>	<b>-49.4%</b>
<b>Net Non-Interest Income</b>	<b>2,030</b>	<b>3,422</b>	<b>3,010</b>	<b>5,017</b>	<b>-31.8%</b>
<b>Total Operating Income (Revenue)</b>	<b>5,001</b>	<b>8,431</b>	<b>5,808</b>	<b>9,681</b>	<b>-12.9%</b>
Personnel Costs	1,902	3,206	1,742	2,904	10.4%
Selling, General & Administrative Expenses	472	796	1,048	1,747	-54.4%
Procurement & Operations Support Expenses	631	1,064	-	-	NMF
Depreciation And Amortization	310	522	552	920	-43.3%
Other Operating Expenses	482	813	360	601	35.4%
<b>Total Recurring Operating Costs</b>	<b>3,797</b>	<b>6,401</b>	<b>3,703</b>	<b>6,173</b>	<b>3.7%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>1,204</b>	<b>2,030</b>	<b>2,105</b>	<b>3,509</b>	<b>-42.1%</b>
<b>Net Non-Recurring Income / (Costs)</b>	<b>61</b>	<b>102</b>	<b>-</b>	<b>-</b>	<b>NMF</b>
<b>Profit / (Loss) Before Provisions</b>	<b>1,265</b>	<b>2,132</b>	<b>2,105</b>	<b>3,509</b>	<b>-39.2%</b>
Net Provision Expense	657	1,108	774	1,289	-14.1%
<b>Pre-Tax Income / (Loss)</b>	<b>607</b>	<b>1,024</b>	<b>1,331</b>	<b>2,219</b>	<b>-53.9%</b>
Income Tax Expense / (Benefit)	196	330	358	596	-44.7%
<b>Net Income / (Loss)</b>	<b>412</b>	<b>694</b>	<b>973</b>	<b>1,623</b>	<b>-57.2%</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## BNB (BELARUS) Q4 2009 INCOME STATEMENT DATA

Period ended	Q4 2009		Q3 2009		Growth
	<i>(Unaudited)</i>		<i>(Unaudited)</i>		
Consolidated, IFRS based	US\$	GEL	US\$	GEL	Q-O-Q
<i>000s Unless otherwise noted</i>					
Interest Income	1,237	2,085	1,179	1,977	5.4%
Interest Expense	273	460	321	538	-14.4%
<b>Net Interest Income</b>	<b>963</b>	<b>1,624</b>	<b>858</b>	<b>1,439</b>	<b>12.8%</b>
Fees & Commission Income	321	542	281	471	15.1%
Fees & Commission Expense	60	101	38	63	60.4%
<b>Net Fees &amp; Commission Income</b>	<b>262</b>	<b>441</b>	<b>243</b>	<b>408</b>	<b>8.1%</b>
Income From Documentary Operations	-	-	0	1	NMF
Expense On Documentary Operations	1	1	-	-	NMF
<b>Net Income From Documentary Operations</b>	<b>(0.5)</b>	<b>(1)</b>	<b>0</b>	<b>1</b>	<b>NMF</b>
<b>Net Foreign Currency Related Income</b>	<b>20</b>	<b>33</b>	<b>164</b>	<b>276</b>	<b>-87.9%</b>
<b>Net Other Non-Interest Income</b>	<b>54</b>	<b>91</b>	<b>(14)</b>	<b>(24)</b>	<b>NMF</b>
<b>Net Non-Interest Income</b>	<b>335</b>	<b>564</b>	<b>394</b>	<b>660</b>	<b>-14.6%</b>
<b>Total Operating Income (Revenue)</b>	<b>1,298</b>	<b>2,188</b>	<b>1,252</b>	<b>2,100</b>	<b>4.2%</b>
Personnel Costs	557	940	440	738	27.3%
Selling, General & Administrative Expenses	172	291	114	191	52.5%
Procurement & Operations Support Expenses	206	348	148	249	39.7%
Depreciation And Amortization	82	138	48	80	72.6%
Other Operating Expenses	161	271	115	193	40.8%
<b>Total Recurring Operating Costs</b>	<b>1,179</b>	<b>1,987</b>	<b>865</b>	<b>1,450</b>	<b>37.0%</b>
<b>Normalized Net Operating Income / (Loss)</b>	<b>119</b>	<b>201</b>	<b>387</b>	<b>649</b>	<b>-69.1%</b>
<b>Net Non-Recurring Income / (Costs)</b>	<b>18</b>	<b>31</b>	<b>31</b>	<b>52</b>	<b>-40.6%</b>
<b>Profit / (Loss) Before Provisions</b>	<b>137</b>	<b>232</b>	<b>418</b>	<b>701</b>	<b>-67.0%</b>
Net Provision Expense	759	1,280	(103)	(173)	NMF
<b>Pre-Tax Income / (Loss)</b>	<b>(622)</b>	<b>(1,048)</b>	<b>521</b>	<b>874</b>	<b>NMF</b>
Income Tax Expense / (Benefit)	(159)	(268)	153	257	NMF
<b>Net Income / (Loss)</b>	<b>(463)</b>	<b>(781)</b>	<b>368</b>	<b>617</b>	<b>NMF</b>

<sup>1</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6858 per US\$1.00, such exchange rate being the official Georgian Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2009

<sup>2</sup> Converted to U.S. dollars for the convenience using a period-end exchange rate of GEL 1.6670 per US\$1.00, such exchange rate being the official Georgia Lari to U.S. dollar period-end exchange rate as reported by the National Bank of Georgia on 31 December 2008

<sup>4</sup> Change calculations based on GEL values

## KEY RATIOS

Profitability Ratios	Full Year 2009	Full Year 2008
ROAA <sup>1</sup> , Annualised	-3.3%	0.0%
ROAE <sup>2</sup> , Annualised	-14.1%	0.0%
Interest Income To Average Interest Earning Assets <sup>3</sup> , Annualized	17.6%	17.7%
Cost Of Funds <sup>4</sup> , Annualised	8.4%	7.9%
Net Spread <sup>5</sup>	9.2%	9.8%
Net Interest Margin <sup>6</sup> , Annualised	9.2%	9.7%
Loan Yield <sup>7</sup> , Annualised	13.3%	13.8%
Interest Expense To Interest Income	48.1%	45.3%
Net Non-Interest Income To Average Total Assets, Annualized	4.0%	3.7%
Net Non-Interest Income To Revenue <sup>8</sup>	38.0%	35.0%
Net Fee And Commission Income To Average Interest Earning Assets <sup>9</sup> , Annualized	2.2%	1.6%
Net Fee And Commission Income To Revenue	14.6%	11.0%
Operating Leverage <sup>10</sup>	-44.3%	-33.1%
Total Operating Income (Revenue) To Total Assets, Annualized	10.9%	10.4%
Recurring Earning Power <sup>11</sup> , Annualised	0.9%	4.0%
Net Income To Revenue	-30.8%	0.1%
<b>Efficiency Ratios</b>		
Operating Cost To Average Total Assets <sup>12</sup> , Annualized	6.1%	6.0%
Cost To Average Total Assets <sup>13</sup> , Annualized	9.7%	6.6%
Cost / Income <sup>14</sup>	91.6%	62.3%
Cost / Income, Normalized <sup>15</sup>	57.0%	56.2%
Cost / Income, Bank of Georgia, Stand-Along <sup>16</sup>	50.6%	49.2%
Cost / Income, Bank of Georgia, Stand-Along, Normalized	47.9%	44.5%
Cash Cost / Income	49.5%	56.3%
Total Employee Compensation Expense To Revenue <sup>17</sup>	28.1%	30.8%
Total Employee Compensation Expense To Cost	30.7%	49.3%
Total Employee Compensation Expense To Average Total Assets, Annualized	3.0%	3.3%
<b>Liquidity Ratios</b>		
Net Loans To Total Assets <sup>18</sup>	57.2%	63.8%
Average Net Loans To Average Total Assets	58.1%	60.4%
Interest Earning Assets To Total Assets	74.8%	67.6%
Average Interest Earning Assets To Average Total Assets	72.0%	71.8%
Liquid Assets To Total Assets <sup>19</sup>	23.2%	15.8%
Liquid Assets To Total Short-Term Liabilities, NBG Stand-Along	35.6%	27.3%
Liquid Assets To Total Liabilities, IFRS Consolidated	30.8%	21.8%
Net Loans To Client Deposits	131.7%	174.4%
Average Net Loans To Average Client Deposits	154.2%	148.5%
Net Loans To Total Deposits <sup>20</sup>	127.2%	163.6%
Net Loans To (Total Deposits + Equity)	87.8%	104.5%
Net Loans To Total Liabilities	71.7%	81.9%
Total Deposits To Total Liabilities	56.4%	50.1%
Client Deposits To Total Deposits	96.6%	93.8%
Client Deposits To Total Liabilities	54.5%	47.0%
Current Account Balances To Client Deposits	38.6%	37.6%
Demand Deposits To Client Deposits	9.5%	9.1%
Time Deposits To Client Deposits	51.9%	53.4%
Total Deposits To Total Assets	45.0%	39.0%
Client Deposits To Total Assets	43.4%	36.6%
Client Deposits To Total Equity (Times) <sup>21</sup>	2.15	1.66
Due From Banks / Due To Banks <sup>22</sup>	605.1%	126.2%
Total Equity To Net Loans	35.4%	34.5%
Leverage (Times) <sup>23</sup>	3.9	3.5

## KEY RATIOS CONT'D

Asset Quality	Full Year 2009	Full Year 2008
NPLs (in GEL) <sup>24</sup>	139,954	64,306
NPLs To Gross Loans To Clients <sup>25</sup>	7.5%	2.9%
Cost of Risk <sup>26</sup> , Annualized	6.8%	6.5%
Cost of Risk Normalized <sup>27</sup> , Annualized	6.8%	6.5%
Reserve For Loan Losses To Gross Loans To Clients <sup>28</sup>	9.8%	5.0%
NPL Coverage Ratio <sup>29</sup>	131.0%	169.1%
Equity To Average Net Loans To Clients	33.9%	37.4%
<b>Capital Adequacy:</b>		
Equity To Total Assets	20.2%	22.1%
BIS Tier I Capital Adequacy Ratio, consolidated <sup>30</sup>	22.2%	22.5%
BIS Total Capital Adequacy Ratio, consolidated <sup>31</sup>	33.7%	27.3%
NBG Tier I Capital Adequacy Ratio <sup>32</sup>	19.7%	16.6%
NBG Total Capital Adequacy Ratio <sup>33</sup>	16.8%	13.5%
<b>Per Share Values:</b>		
Basic EPS (GEL) <sup>34</sup>	(3.16)	0.01
Basic EPS (US\$)	(\$1.88)	\$0.00
Fully Diluted EPS (GEL) <sup>35</sup>	(2.85)	0.01
Fully Diluted EPS (US\$)	(\$1.69)	\$0.00
Book Value Per Share (GEL) <sup>36</sup>	18.98	23.00
Book Value Per Share (US\$)	\$11.26	\$13.80
Change y-o-y	-17.5%	11.9%
Ordinary Shares Outstanding - Weighted Average, Basic	31,277,936	30,931,549
Ordinary Shares Outstanding - Period End	31,306,071	31,252,553
Ordinary Shares Outstanding - Fully Diluted	34,780,685	31,252,553
<b>Selected Operating Data:</b>		
Full Time Employees (FTE)	4,781	4,979
FTEs, Bank of Georgia Stand-Alone	2,667	2,741
Total Assets Per FTE <sup>37</sup> (GEL Thousands)	615	655
Total Assets Per FTE, Bank of Georgia Stand-Alone (GEL Thousands)	1,102	1,189
Number Of Active Branches	141	151
Number Of ATMs	382	416
Number Of Cards (Thousands)	537	667
Number Of POS Terminals	1,958	2,693

## NOTES TO KEY RATIOS

- 1 Return On Average Total Assets (ROAA) equals Net Income of the period divided by quarterly Average Total Assets for the same period;
- 2 Return On Average Total Equity (ROAE) equals Net Income of the period divided by quarterly Average Total Equity for the same period;
- 3 Average Interest Earning Assets are calculated on a quarterly basis; Interest Earning Assets include: Loans And Advances To Credit Institutions, Treasuries And Equivalents, Other Fixed Income Instruments and Net Loans to Clients;
- 4 Cost Of Funds equals Interest Expense of the period divided by quarterly Average Interest Bearing Liabilities; Interest Bearing Liabilities Include: Client Deposits, Deposits And Loans From Banks, Borrowed Funds and Issued Fixed Income Securities;
- 5 Net Spread equals Interest Income To Average Interest Earning Assets less Cost Of Funds;
- 6 Net Interest Margin equals Net Interest Income of the period divided by quarterly Average Interest Earning Assets of the same period;
- 7 Loan Yield equals Interest Income, less Net Provision Expense, divided by quarterly Average Gross Loans To Clients;
- 8 Revenue equals Total Operating Income;
- 9 Net Fee And Commission Income includes Net Income From Documentary Operations of the period ;
- 10 Operating Leverage equals percentage change in Revenue less percentage change in Total Costs;
- 11 Recurring Earning Power equals Profit Before Provisions of the period divided by average Total Assets of the same period;
- 12 Operating Cost equals Total Recurring Operating Costs;
- 13 Cost includes Total Recurring Operating Costs and Net Non-Recurring Costs (Income);
- 14 Cost/Income Ratio equals Costs of the period divided by Total Operating Income (Revenue);
- 15 Cost/Income Normalized equals Total Recurring Operating cost (excludes net non-recurring costs) divided by total operating income.
- 16 Cost/ Income, Bank of Georgia, standalone, equals non-consolidated Total Costs of the bank of the period divided by non-consolidated Revenue of the bank of the same period;
- 17 Total Employee Compensation Expense includes Personnel Costs;
- 18 Net Loans equal Net Loans To Clients;
- 19 Liquid Assets include: Cash And Cash Equivalents, Other Accounts With NBG, Balances With And Loans To Other Banks, Treasuries And Equivalents and Other Fixed Income Securities as of the period end and are divided by Total Assets as of the same date;
- 20 Total Deposits include Client Deposits and Deposits And Loans from Banks;
- 21 Total Equity equals Total Shareholders' Equity;
- 22 Due From Banks/ Due To Banks equals Loans And Advances To Credit Institutions divided by Deposits And Loans From Banks;
- 23 Leverage (Times) equals Total Liabilities as of the period end divided by Total Equity as of the same date;
- 24 NPLs (in GEL) equals consolidated total gross non-performing loans as of the period end; non-performing loans are loans that have debts in arrears for more than 90 calendar days;
- 25 Gross Loans equals Gross Loans To Clients;
- 26 Cost Of Risk equals Net Provision For Loan Losses of the period, plus provisions for (less recovery of) other assets, divided by quarterly average Gross Loans To Clients over the same period;
- 27 Cost Of Risk Normalized equals Net Provision For Loan Losses of the period, less provisions for the interest income generated by non-performing loans through the date of their write-off, plus provisions for (less recovery of) other assets, divided by quarterly average Gross Loans To Clients over the same period;
- 28 Reserve For Loan Losses To Gross Loans To Clients equals reserve for loan losses as of the period end divided by gross loans to clients as of the same date;
- 29 NPL Coverage Ratio equals Reserve For Loan losses as of the period end divided by NPLs as of the same date;
- 30 BIS Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 31 BIS Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of Basel Accord I;
- 32 NBG Tier I Capital Adequacy Ratio equals Tier I Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements the National Bank of Georgia;
- 33 NBG Total Capital Adequacy Ratio equals Total Capital as of the period end divided by Total Risk Weighted Assets as of the same date, both calculated in accordance with the requirements of the National Bank of Georgia;
- 34 Basic EPS equals Net Income of the period divided by the weighted average number of outstanding ordinary shares over the same period;
- 35 Fully Diluted EPS equals net income of the period divided by the number of outstanding ordinary shares as of the period end plus number of ordinary shares in contingent liabilities;
- 36 Book Value Per Share equals Equity as of the period end, plus Treasury Shares, divided by the total number of Outstanding Ordinary shares as of the same date
- 37 Equals total consolidated assets divided by total number of full-time employees