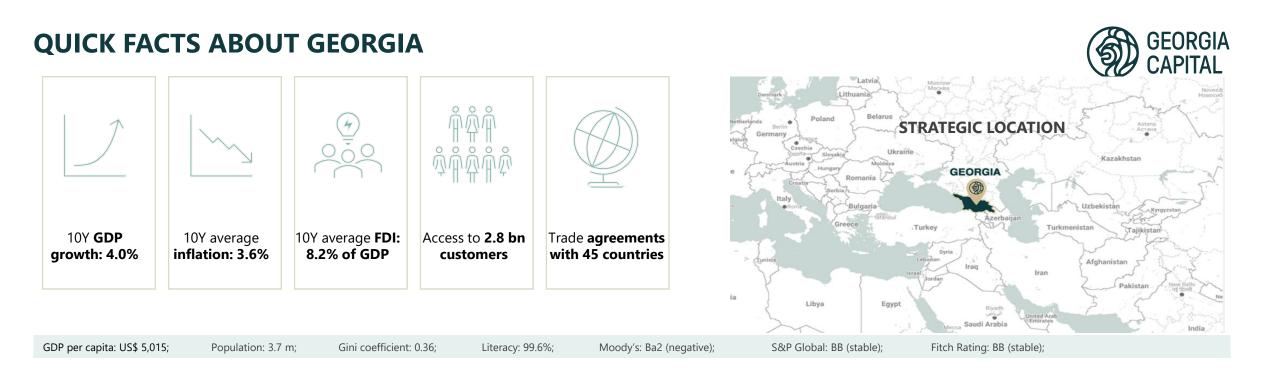


# MACROECONOMIC OVERVIEW



### TOP PERFORMER ACROSS A WIDE RANGE OF INDICATORS

**7<sup>th</sup> place** in Ease of Doing Business | 2020, WB **2<sup>nd</sup> place** in Regulatory Quality among UMI countries | *2021, WB* 

**3<sup>rd</sup> place** in Government Effectiveness among UMI countries | *2021, WB* 

**6<sup>th</sup> place** in Control of Corruption among UMI countries | *2021, WB* 



UMI – Upper-middle income; WB – World Bank



**26<sup>th</sup> place** in Economic Freedom Index | 2022, Heritage Foundation

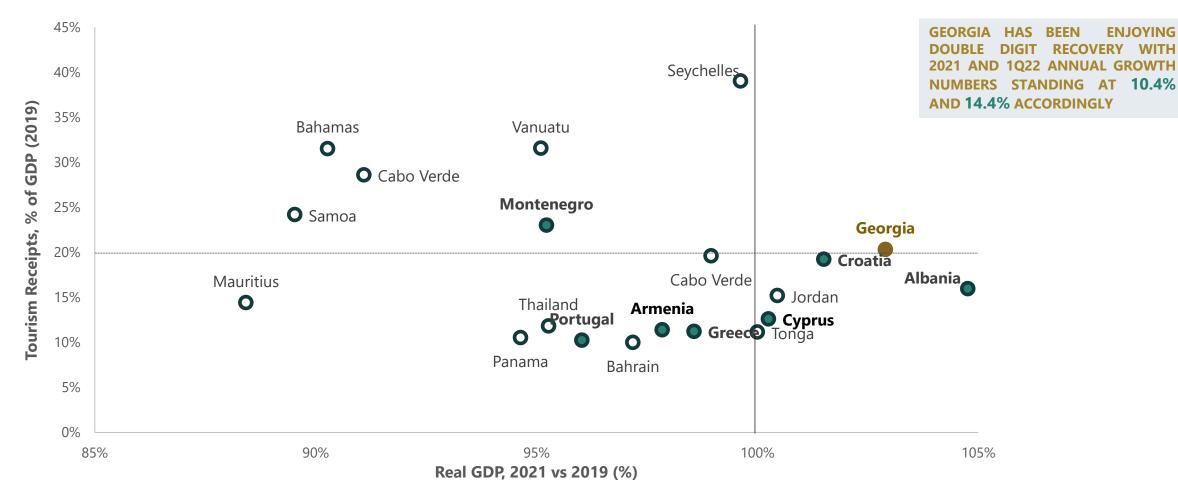
2 20

**29<sup>th</sup> place** in Business Bribery Risk | 2021, TRACE International



# GEORGIA BOUNCED BACK FASTEST IN 2021 AMONG HIGHLY TOURISM-DEPENDENT

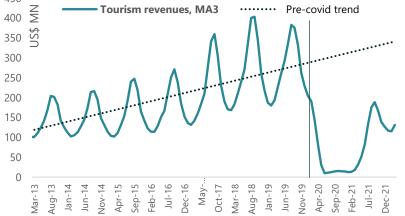
## GEORGIA IS THE ONLY COUNTRY AMONG THOSE WITH A PRE-COVID TOURISM RECEIPTS-TO-GDP RATIO OF 20% OR GREATER TO EXCEED ITS 2019 GDP LEVEL IN 2021

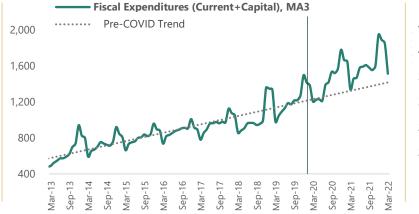


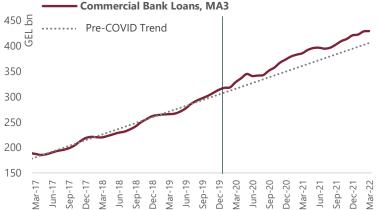
# RECOVERY DRIVEN BY STRONG EXTERNAL AND DOMESTIC DEMAND

## EXTERNAL INFLOWS HAVE BEEN PERFORMING ABOVE PRE-COVID TRENDS, DRIVING ECONOMIC GROWTH TOGETHER WITH ACCELERATING COMMERCIAL BANK LOANS IN LINE WITH RESILIENT DOMESTIC DEMAND, WHILE FISCAL SUPPORT HAS APPROPRIATELY BEGUN MODERATING



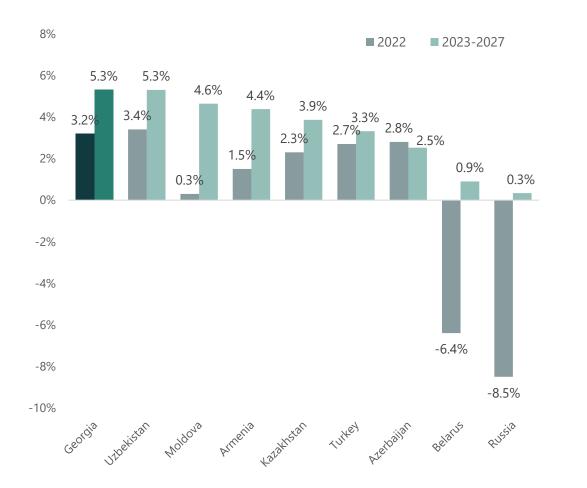


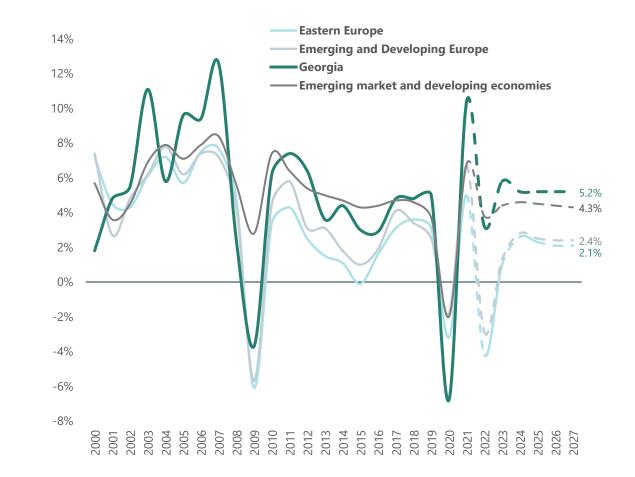




## GEORGIA'S MEDIUM-TERM GROWTH IS FORECASTED TO BE ONE OF THE HIGHEST AMONG PEERS







**GEORGIA** 

CAPITAL

5

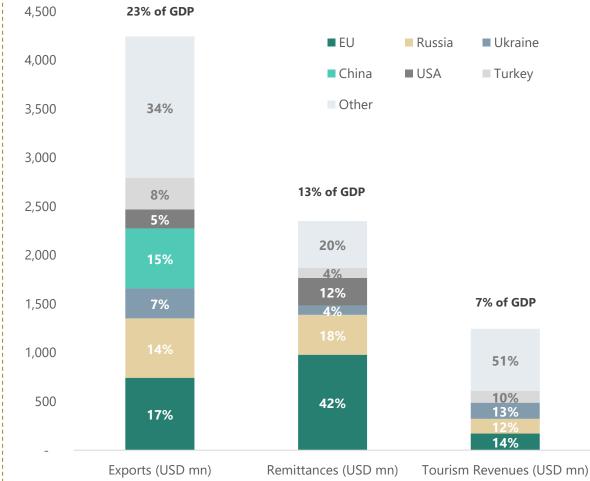
## EU IS THE LARGEST FX PROVIDER, WHILST EXPOSURE TO RUSSIA HAS DECLINED



#### EU HAS BEEN THE LARGEST SOURCE OF FX INFLOWS\*, WITH EXPOSURE TO **RUSSIA DECLINING** 4,500 EU. % of Total — Russia, % of Total — Ukraine, % of Total — China, % of Total 40% 4,000 35% 3,500 30% 3,000 25% 24% 2,500 20% 2,000 15% 1,500 12% 10% 1,000 5% 500 5% 0% Mar-13 Jul-13 Mar-18 Jul-18 Vov-13 Mar-14 Jul-14 Mar-16 Jul-16 Nov-18 Mar-19 Jul-19 Mar-20 Jul-20 Vov-14 Mar-15 Jul-15 Nov-16 Jul-17 Nov-17 Nov-19 Nov-20 Mar-21 Mar-22 Nov-21 Mar-17 Jul-21 Nov-1

\*FX inflows include merchandise exports, remittances and tourism revenues (the latter since 2016). EU includes UK. The chart shows 3-month moving averages.

#### **DIVERSIFIED SOURCE OF INFLOWS ENSURES FURTHER RESILIENCE | 2021**



#### Georgia Capital PLC | Source: Bloomberg, NBG

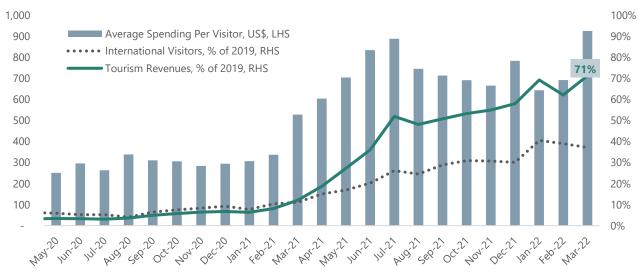
## **TOURISM RECOVERY CONTINUES**



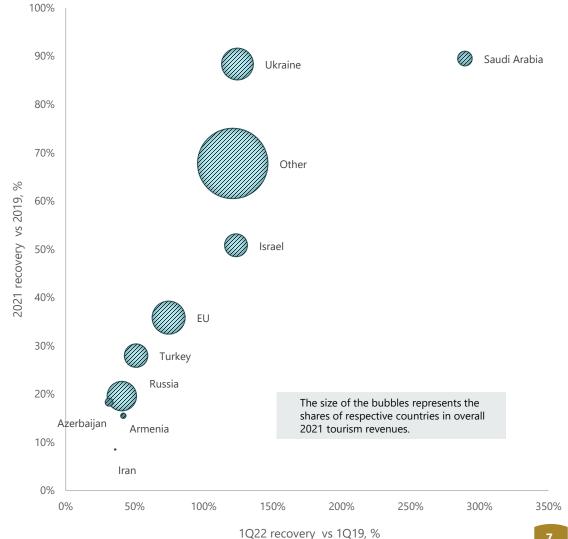
#### ESTIMATED US\$ 5.5 BN REVENUE LOSS IN 2020-2021 CREATES A SIGNIFICANT **UPSIDE POTENTIAL**



### AVERAGE SPENDING PER VISITOR HAS MORE THAN DOUBLED

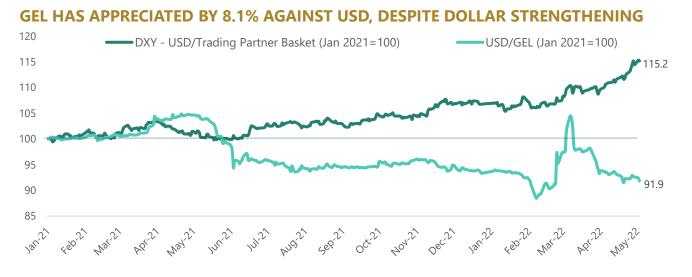


**TOURISM REVENUES BY COUNTRY, % OF 2019** 



Georgia Capital PLC | Source: NBG, GNTA, Gcap

## **GEL REMAINS ROBUST DESPITE EXTERNAL SHOCKS**



## NOMINAL (NEER) AND REAL (REER) EFFECTIVE EXCHANGE RATES HAVE BEEN APPRECIATING SINCE MID-2021



GEORGIA CAPITAL

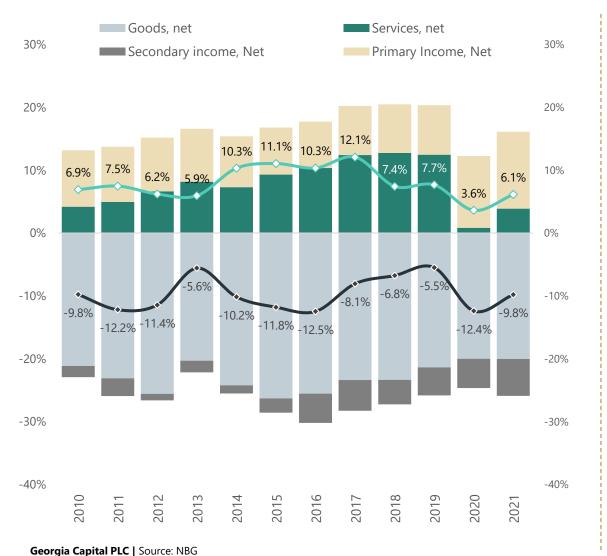
#### **APPRECIATION DRIVERS**

Record high remittance inflows
Record high merchandise exports
Rebounding tourism revenues
Tight monetary policy
Solid economic recovery
Interest rate differential between GEL and FX contracts
Market confidence in GEL

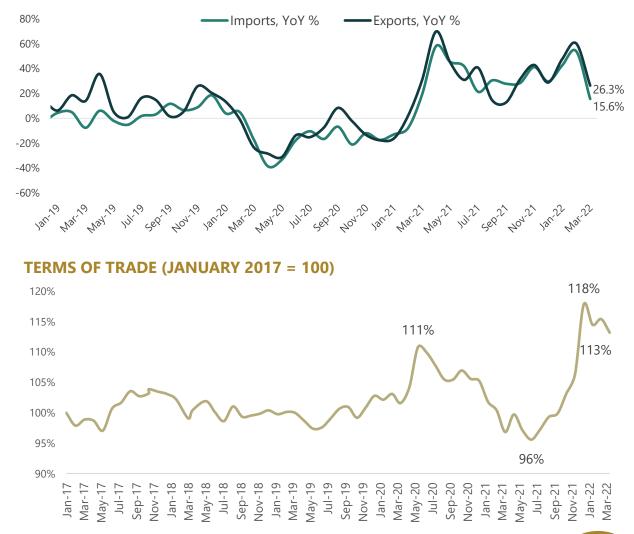
Georgia Capital PLC | Source: Bloomberg, NBG

## THE CURRENT ACCOUNT BALANCE BACK TO SINGLE DIGITS

### THE CURRENT ACCOUNT BALANCE (CAB) BACK TO SINGLE DIGITS IN 2021



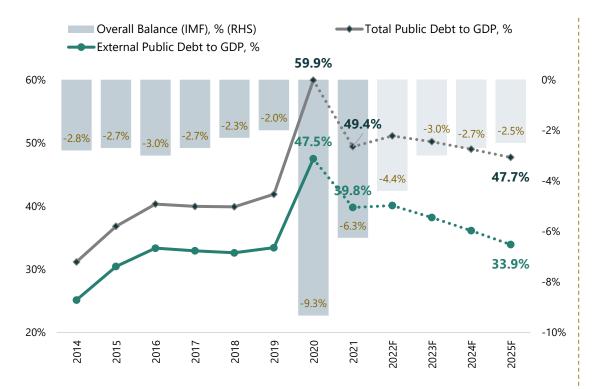
#### **MERCHANDISE EXPORTS AND IMPORTS, Y/Y**



### SOUND MACRO POLICIES ENSURE FURTHER STABILITY



## THE PUBLIC DEBT-TO-GDP RATIO DECLINED BY OVER 10 PPT IN 2021, WHILE THE FISCAL DEFICIT WILL RETURN TO UNDER 3% NEXT YEAR



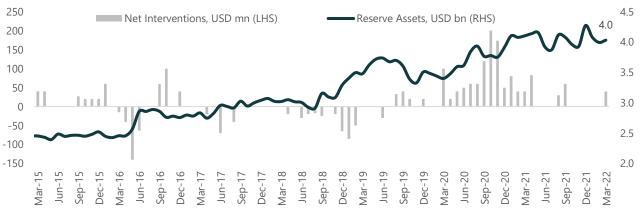
#### PUBLIC DEBT COMPOSITION AS OF 31 DECEMBER 2021:

- Share of external debt in total public debt– 80%
- Weighted average interest rate 0.95%
- Weighted average maturity 20.7 years

## THE NBG APPROPRIATELY TIGHTENED MONETARY POLICY TO CURB THE INFLATION EXPECTATIONS

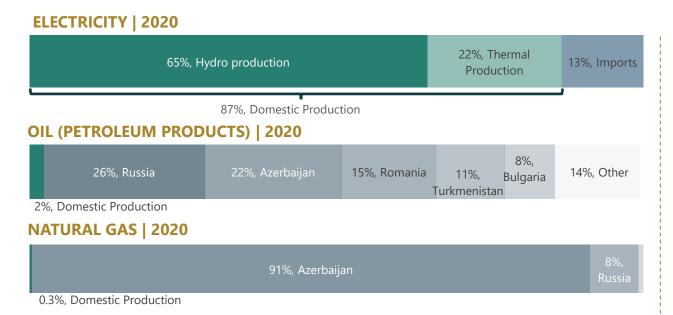


#### **RESERVE ASSETS HAVE GROWN BY 16% COMPARED TO JAN 2020, REACHING USD \$4 BN**

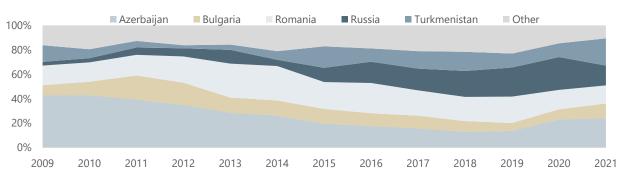


## **ENERGY SECURITY PROFILE**

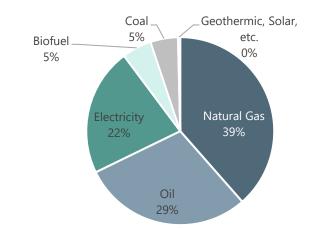




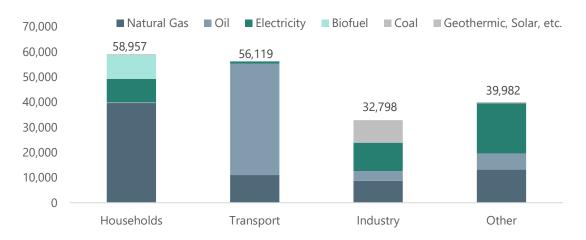
#### OIL IMPORTS – THE MARKET HAS BEEN SIGNIFICANTLY DIVERSIFIED OVER THE LAST 10 YEARS (HHI DOWN FROM 26% TO 18% IN 2021)



#### FINAL CONSUMPTION BY TYPE OF ENERGY



### FINAL CONSUMPTION BY ECONOMIC SECTOR (TJ)



## **TODAY'S KEY MESSAGES**

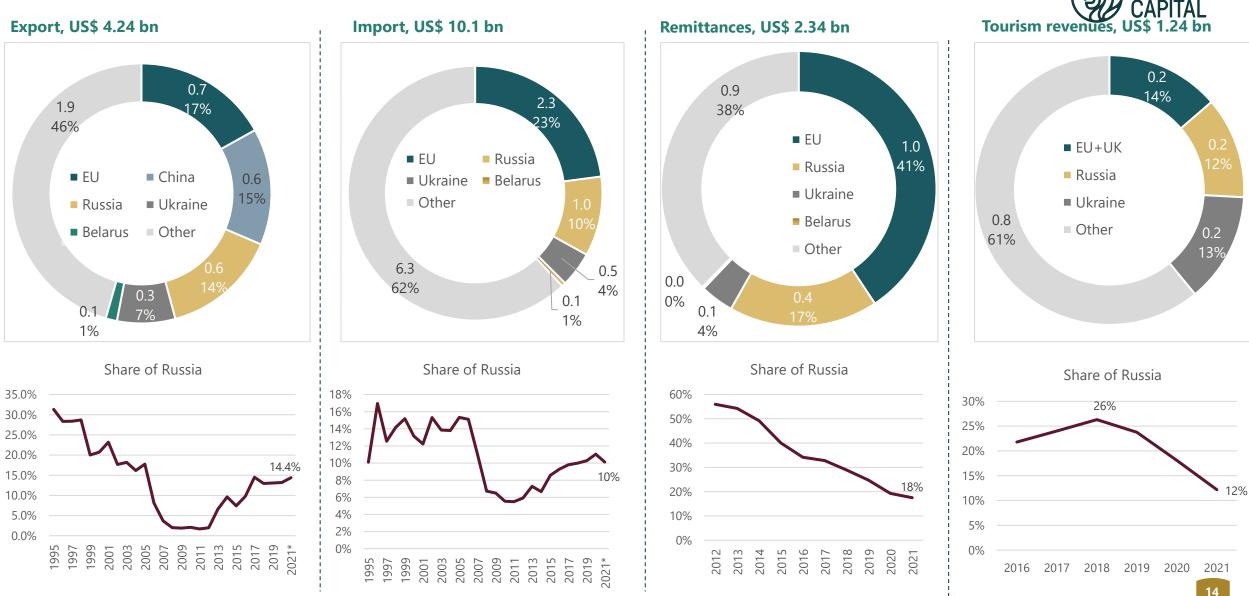


1	<b>DOUBLE DIGIT GROWTH</b> LED GEORGIA TO RECOVER FASTEST AMONG HIGHLY TOURISM- DEPENDENT COUNTRIES
2	GEORGIA'S <b>GROWTH</b> IS PROJECTED TO BE ONE OF THE <b>HIGHEST</b> AMONG PEERS
3	EU IS THE MAIN SOURCE OF ALL MAJOR TYPES OF FX INFLOWS, WHILST EXPOSURE TO RUSSIA HAS DECLINED
4	GEL REMAINS ROBUST DESPITE EXTERNAL SHOCKS
5	SOUND MACRO POLICIES ENSURE FURTHER STABILITY

### APPENDIX

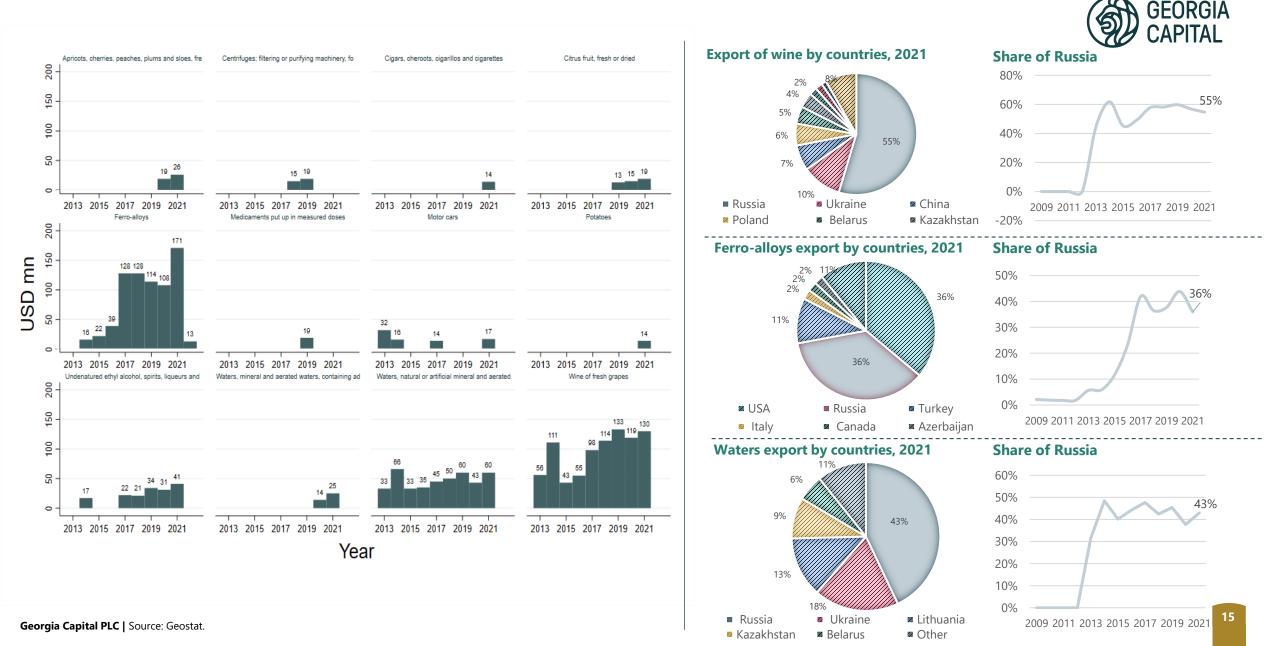


## **FX FLOWS**, 2021

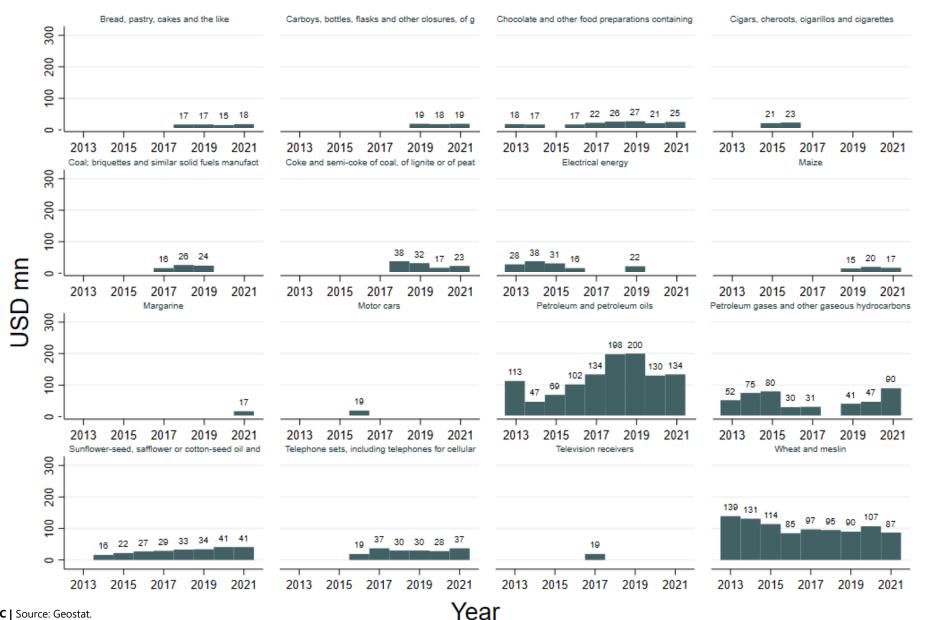


GEORGIA

### MAJOR EXPORTS IN RUSSIA ARE RESTRICTED TO WINE, FERRO-ALLOYS AND MINERAL WATERS

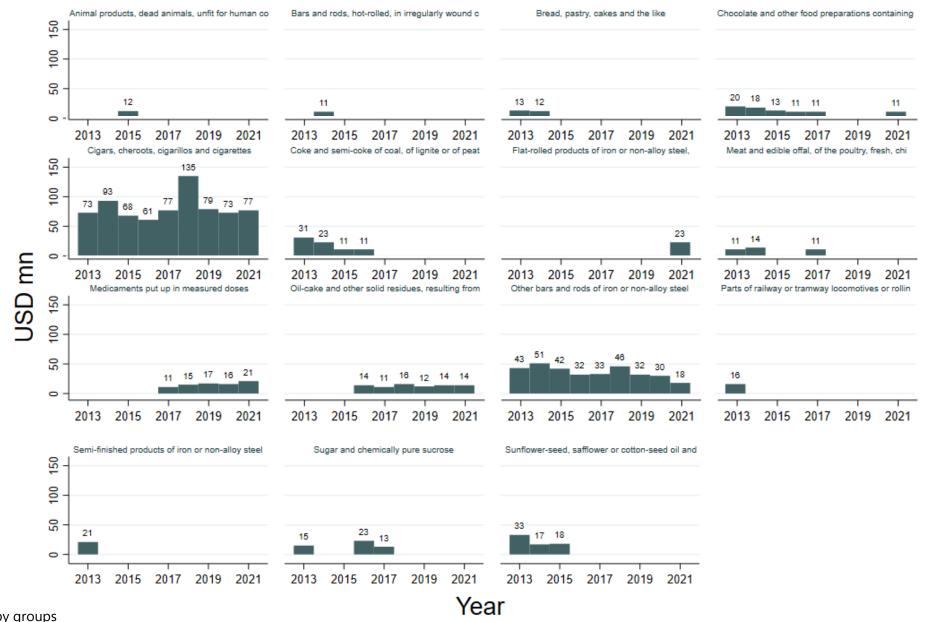


## TOP IMPORTS FROM RUSSIA SENSITIVE AS THEY INCLUDE OIL AND FOOD STAPLES



GEORGIA CAPITAL

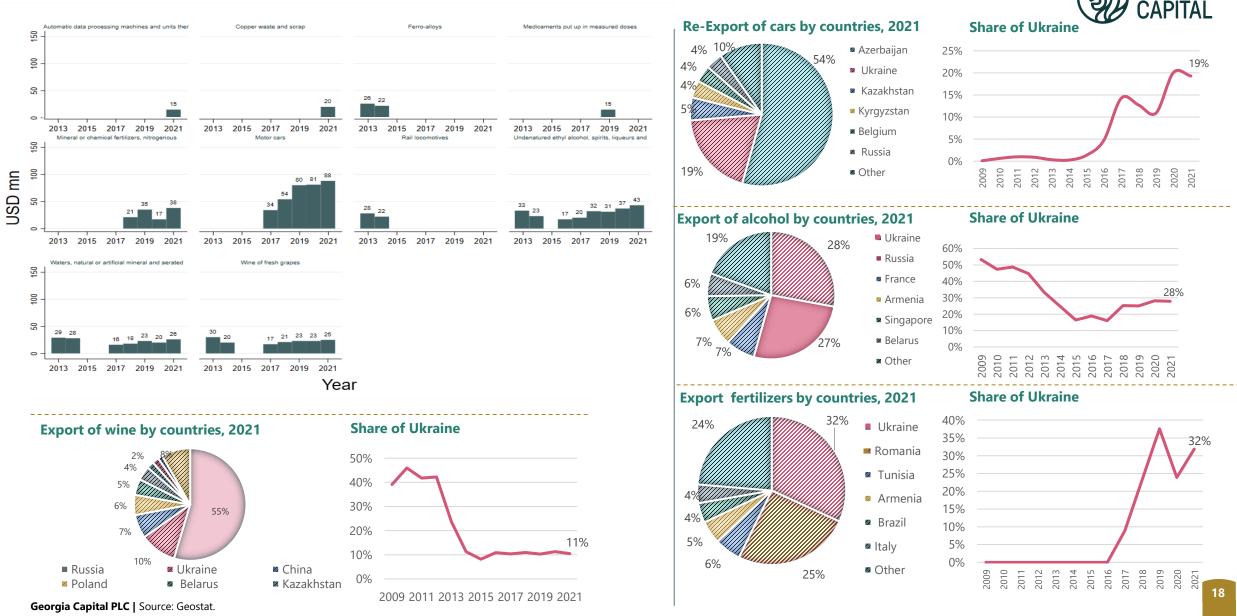
### **EXPOSURE TOWARDS IMPORTS FROM UKRAINE IS LIMITED TO CIGARETTES**



GEORGIA CAPITAL

Graphs by groups Georgia Capital PLC | Source: Geostat.

# EXPORTS IN UKRAINE ARE FOCUSED ON CAR RE-EXPORTS, ALCOHOL AND FERTILIZERS



GFORGIA

## FORWARD LOOKING STATEMENTS



This presentation contains forward-looking statements, including, but not limited to, statements concerning expectations, projections, objectives, targets, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, competitive strengths and weaknesses, plans or goals relating to financial position and future operations and development. Although Georgia Capital PLC believes that the expectations and opinions reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations and opinions will prove to have been correct. By their nature, these forward-looking statements are subject to a number of known and unknown risks, uncertainties and contingencies, and actual results and events could differ materially from those currently being anticipated as reflected in such statements. Important factors that could cause actual results to differ materially from those expressed or implied in forward-looking statements, including depreciation of the Georgian Lari, and macroeconomic risk; and other key factors that could adversely affect our business and financial performance, which are contained elsewhere in this presentation and in our past and future filings and reports and also the 'Principal Risks and Uncertainties' included in Georgia Capital PLC's Annual Report and Accounts 2021. No part of this presentation constitutes, or shall be taken to constitute, an invitation or inducement to invest in Georgia Capital PLC or any other entity and must not be relied upon in any way in connection with any investment decision. Georgia Capital PLC and other entities undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent legally required. Nothing in this presentation should be construed as a profit forecast.